





# U.S. Team Is Told Not to Discuss Strict Limits for ABM Treaty

By Michael R. Gordon  
New York Times Service

WASHINGTON — President Ronald Reagan has instructed American arms officials in Geneva not to negotiate or even discuss limits on defensive systems that would be more restrictive than the administration's new interpretation of the anti-ballistic missile treaty, according to administration officials.

They said Saturday that the order, in a National Security Decision Directive, sets an early deadline for completing consultations about the 1972 treaty with the allies and Congress.

U.S. officials are scheduled to leave this week for consultations with European and Asian nations, and "talking points" have been drawn up that outline the administration's case for formally adopting its new interpretation of the treaty. The officials are to report back to the president by March 2.

The issue of how to interpret the ABM treaty has emerged as the central arms control issue.

The administration has said its new interpretation is legally valid, and it is considering whether to adopt the position formally. The new interpretation would allow the development and testing of some types of Strategic Defense Initiative systems that are not permitted by the traditional view.

The SDI program, first outlined by President Reagan in March 1983, seeks to develop a mainly space-based system to defend against missile attacks.

one that would prevent much of the testing of a space-based system.

[Gennadi I. Gerasimov, a spokesman for the Soviet Foreign Ministry, warned that the Reagan administration's so-called broad interpretation "kills the treaty." Speaking by satellite from Moscow, Mr. Gerasimov said on U.S. television that the U.S. effort "is no interpretation at all. It's just an attempt to eat the cake and have it." He added, "Actually, this broad interpretation kills the treaty."

[Asked what the result would be if the administration insisted on the broad interpretation permitting "star wars" research in space, the Soviet spokesman said it would result in "another round of the nuclear arms race." He said, "It doesn't add any security to our security or to your security."]

Most of the former American officials who negotiated the treaty say the administration's interpretation is not valid.

On Saturday, some officials said the president's instructions could be a delaying action. But the dominant view in the administration appears to be that it is another step toward formally adopting the new interpretation of the ABM treaty.

The classified directive orders the Pentagon to submit a list by the end of April of proposed SDI tests that would be carried out under the administration's view of the treaty but that would not be allowed under the traditional interpretation.

It also orders the State Department to complete its final analyses of legal issues involved in adopting the broad view by the end of April.

The State Department asked recently for six months to do so.

Administration officials said that the presidential order clarifies in an important way the administration's position in Geneva.

So far, American negotiators there have protected the option of adopting the new view of the treaty, but they have left open the possibility of ultimately agreeing to more restrictive measures.

The United States and the Soviet Union agreed recently to establish a working group in the Geneva arms talks on what is said to be not permitted by the ABM treaty. Some State Department officials have expressed hopes that the working group could be used to achieve a compromise on the interpretation of the treaty.

These officials say this timing suggests that the administration has basically made up its mind about the treaty.

One administration official said Saturday that there was an "inexorable trend" within the administration toward adopting the looser view and that the principal remaining decision was when to do so.

There is also debate within the administration over the deadlines set by the directive.

Some officials noted that the consultations with Congress and the allies were to be completed before the deadline given to the Pentagon for completing its list of proposed SDI tests that require the broad view.

## Soviet Sets Nuclear Test, Bans U.S. Monitoring

By Bill Keller  
New York Times Service

MOSCOW — Soviet authorities told American scientists on Saturday that the Soviet Union would detonate a nuclear device within several days, ending an 18-month moratorium on nuclear testing.

The American scientists were ordered on Saturday morning to shut off seismic measuring equipment that had been installed near the main Soviet testing site at Semipalatinsk in Kazakhstan, a lawyer for the monitoring team said.

[Gennadi I. Gerasimov, the Soviet Foreign Ministry spokesman, said on U.S. television Sunday that Moscow would resume its testing moratorium if the United States stopped testing. The Associated Press reported from Washington, "I want to stress one point, which is, we're going to stop our tests immediately after you stop them, even in the middle of our series of tests," he said.]

"We were told that there was going to be a test," said Jacob Scher, a lawyer who is co-director of the monitoring team. "We had to stop work for three days and possibly longer."

"We are really disappointed," he said. "We hope that in the future we will be able to measure a Soviet test."

He spoke by telephone from Karkaralinsk, where the Americans were completing installation of nine measuring devices as part of a program that began last summer.

The devices are the second phase of a joint Soviet-American project designed to demonstrate that it is possible to verify nuclear weapons tests, even at low levels of explosive force.

The Soviet Union halted nuclear testing in August 1985 and called on the United States to join in a permanent test ban. But the United States has continued testing, insisting that such tests are necessary for weapons development.

The Soviet Union, like the United States, does not normally disclose the dates of planned nuclear tests, on the ground that such information could be useful to the other side.

The Soviet ambassador to the United States, Yuri A. Dubinin, said at a news conference in Washington on Dec. 19 that the American scientists stationed near the Soviet testing site, as the U.S. government insists.

A member of the Natural Resource Defense Council, Thomas B. Cochran, who was here for a peace forum, appealed on Wednesday to the Soviet Leader, Mikhail S. Gorbachev, and to Anatoli F. Dobrynin, the party secretary for foreign affairs, for permission to measure a Soviet test.

The Americans want to measure a test at close range to build confidence in U.S. estimates of the size of Soviet tests. The group also wants to show that this can be done by seismic measuring, and not through direct measurements at the Soviet testing site, as the U.S. government insists.

## Iraqi Air Raids Resume As Iran Reports Victory

Agence France-Presse

TEHRAN — Iraqi aircraft bombed and damaged an Iranian telecommunications station Sunday near Karaj, 25 miles (40 kilometers) west of Tehran, Iranian television reported.

It was the first reported Iraqi bombing inside Iran since Iraq announced a two-week halt in air raids on Iranian cities Thursday.

The official Iranian press agency reported earlier Sunday that Iran's Islamic Revolutionary Guards Corps had captured the strategic Azim pond, north of Iraq's southern port city of Basra.

The agency said the Revolutionary Guards had launched a two-pronged attack south of Chazabeh and had taken control of 11 square miles (30 square kilometers) of marshland about 100 miles north of Basra.

In Baghdad, an Iraqi military spokesman denied the Iranian claim, saying no fighting had occurred in the area mentioned by Tehran.

Report on Iraqi Air Losses

David B. Ottaway of the Washington Post reported earlier from Washington.

Iraq has lost 45 to 50 warplanes, roughly 10 percent of its air force, since Iraq began its latest offensive Dec. 24, the Iraqi authorities have told Representative Robert G. Torricelli, Democrat of New Jersey, who has just returned from Baghdad.

The estimate of downed Iraqi aircraft is by far the highest provided by the Iraqi government to any outsider. A Defense Department spokesman said he could not confirm the reported Iraqi air losses.

The figure would tend to support press reports from the battlefield that the secret shipment of U.S.-made Hawk anti-aircraft missiles to Iran had considerably improved Iran's defenses.

Mr. Torricelli, who met with Iraq's foreign and defense ministers, said the Iraqis were convinced that the Iraqis were using improved Hawk missiles, known as I-Hawks, because the accuracy of their firing had increased during the latest fighting.

He said the Iraqis asked him about the possibility of obtaining artillery range finders from the U.S. government, a weapon used to locate the position of enemy fire. "I told them it wasn't possible," he said in an interview.

## Long but Safe Captivity for Hostages Seen

By Jonathan C. Randall  
Washington Post Service

TUNIS — The Palestine Liberation Organization's head of security and intelligence has predicted that American and other Western hostages in Lebanon would not be freed "before 1989, but will neither be harmed nor killed."

Salah Khalaf, a deputy to Yasser Arafat, the PLO chairman, said Friday that almost all of the hostages were held by the pro-Iranian Shiite militia called Hezbollah, or Party of God. He said the hostages were being held as "protection" against feared retaliation by the United States, Syria or any other Arab or non-Arab force.

Mr. Khalaf said Hezbollah would not release the hostages before 1989 because by then "they believe they will be so strong that neither the United States nor Syria could eliminate them."

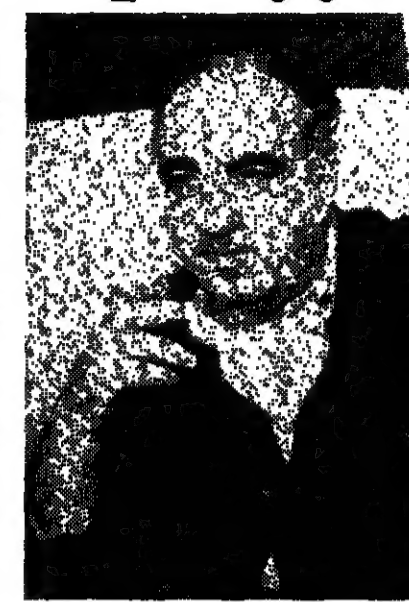
Mr. Khalaf said Hezbollah was holding Terry Waite, the Church of England envoy missing in Lebanon, and was "trying to obtain a confession about his role with American intelligence."

Mr. Khalaf also noted that President Ronald Reagan's second term ends in January 1989 and that Hezbollah was mindful of Iran's refusal to release the U.S. Embassy hostages in Tehran until Jimmy Carter had left office in 1981.

Analysts and Western diplomats here said they accepted Mr. Khalaf's forecast of continued detention for the hostages, including eight Americans.

Moreover, they noted that for years the PLO had passed reliable information on selected aspects of Middle East terrorism to the U.S., French and other Western governments.

Mr. Khalaf said, "We should forget about the hostages for a while." He said he had informed the French government — and assumed it had told Washington — not to expect the hostages to be freed for several years.



Salah Khalaf

He denounced recent U.S. attempts to win the hostages' release by shipping arms to Iran as a "fatal mistake" that only "encouraged further hostage taking and turns terrorism into a business," since the kidnappers achieved their objectives.

Mr. Khalaf also discouraged American military intervention, which he said he feared would result in "killing the hostages," since "it is not known where they are."

Only Iran could persuade Hezbollah to release the Westerners held hostage in Lebanon before 1989, he said, "but Iran is convinced that the Western hostages are a form of protection."

He said he was convinced that only Hezbollah — and by extension, Iran — were behind the spate of kidnappings and had invented names such as Islamic Jihad, Revolutionary Justice Organization and Islamic Jihad for the Liberation of Palestine to disguise their own involvement.

Mr. Khalaf criticized the latter name as "harmful to the PLO because we have taken a clear position against hostage taking or any form of foreign terrorism," an apparent reference to acts of violence against non-Israeli targets.

Mr. Khalaf suggested that Hezbollah was so entrenched in Lebanon that Syrian efforts to uproot the extremists would mean striking blindly at — and alienating — all Lebanese Shiites, notably the more moderate, pro-Syrian rivals of the Amal militia.

"The situation is out of hand for Syria," he said. Moreover, he noted, any Syrian move against Hezbollah would "mean the end of Damascus's relations with Iran," which President Hafiz al-Assad of Syria "neither wanted nor could afford" at this point.

Mr. Khalaf denied that the PLO maintained organizational links or was on good terms with Hezbollah. But "we have personal sources," he said, and are in "constant contact with good friends" inside the group.

He said he was convinced that all of the hostages were alive, "and take it from me, not one will be killed, because the life of Hezbollah is linked to the lives of the hostages."

## Aim of U.S. Raid Was to Kill Gadhafi, Report Says

The Associated Press

NEW YORK — A small group of White House officials planned April's bombing of Libya as a way of killing Moammar Gadhafi, but the attempt failed because guidance systems on some bombers did not work, according to an article published Sunday.

The article, by Seymour Hersh, appeared in The New York Times Magazine.

According to the article, planning for the Libya attack involved many of the same people who were working on sending arms to Iran, including Vice Admiral John M. Poindester, who was President Ronald Reagan's national security adviser, and Lieutenant Colonel Oliver L. North, who was a National Security Council staff aide.

The article quoted unidentified sources as saying that Israeli intelligence had pinpointed Colonel Gadhafi's location but that laser guidance systems on four of nine F-111 warplanes failed and the bombs missed.

The Washington Post reported last year that the Reagan administration had hoped to kill Colonel Gadhafi. Administration officials denied that the Libyan leader's own quarters had been a target.

One administration official, speaking on condition that he not be identified, said Saturday in an interview with The Associated Press that people involved in target planning said the bombs that hit Colonel Gadhafi's compound were actually aimed at the barracks of his personal guard.

The official said it might be true that lasers failed, but the bombs "were never aimed at his personal compound." The official added that the raid's planners "wouldn't have been upset" if Colonel Gadhafi had been killed.

The Times magazine also reported that William J. Casey, who resigned this month as director of the Central Intelligence Agency, was the source of claims that Colonel Gadhafi had sent out "hit teams" aimed at President Reagan and other officials. The article said some colleagues believed he fabricated those reports.

According to the magazine article, bombing orders given by the White House to the Pentagon did not list Colonel Gadhafi's tent or family home as targets, but one official said the planes carried photographs indicating where the colonel was and where his family was.

"There's no question they were looking for Gadhafi," said an air force intelligence officer quoted in the article. "It was briefed that way. They were going to kill him."

Other sources said that Colonel Gadhafi's family had been sought out because their deaths would lead to a loss of face for him, in that he could not defend his own family. Colonel Gadhafi's wife and eight children were hospitalized, and the Libyans said his 15-month-old adopted daughter was killed.

Before the bombings, according to a White House official quoted in the article, State Department lawyers began to prepare a legal paper arguing that "in the context of military action what normally would be considered murder is not."

The article said that Mr. Reagan's involvement in action aimed at Colonel Gadhafi was not clear. The magazine said Colonel North proposed other measures, including the use of the Stealth bomber, the launching of a conventionally armed Tomahawk cruise missile by a submarine, and a landing by a navy team that would use a laser to direct bombs to Colonel Gadhafi. All the proposals were rejected, the article said.

Thatcher Urged to Reply

Members of Britain's opposition Labor Party urged Sunday that Prime Minister Margaret Thatcher reply to Mr. Hersh's article, Reuters reported from London.

They said that if the article were true, Mrs. Thatcher must have been aware that Colonel Gadhafi was a target. U.S. F-111s based in Suffolk were used in the raids.

## Israel Shuts 2 Palestinian Universities

Jerusalem (Reuters)

Jerusalem (Reuters) — Israeli authorities closed two Palestinian universities Sunday in the occupied West Bank and Gaza Strip after anti-Israel protests in which Palestinians said seven students were injured and 131 arrested.

The army denied there were arrests or injuries. It said it had closed Islamic University in Hebron until March 15 because of demonstrations there last week and had closed Gaza University for 10 days after demonstrations Saturday.

A witness from a nearby United Nations office said the protests at Gaza University, where 4,500 Palestinians are enrolled, began after Israeli troops arrested a number of students and had them line up with their hands on their heads. Other students set tires ablaze and shouted slogans. Israeli soldiers used water cannon to disperse the demonstration.

For the Record

More than 90 percent of Ethiopia's voters voted "yes" in a national referendum Feb. 1 on a constitution transforming the country into a people's democratic republic, Lieutenant Colonel Mengistu Haile Mariam, the head of state, announced Saturday.

The Pakistani foreign minister, Shaukat Aziz Khan, arrived Sunday in Moscow for talks three days before negotiations on ending the war in Afghanistan resume in Geneva, the Tass press agency reported. (UPI)

**UNIVERSITY DEGREE**  
SACRED'S MASTER'S & DOCTORATE  
For Work, Academic, Life Experiences.  
Send detailed resume for free evaluation.  
**PACIFIC UNIVERSITY**  
400 N. Sepulveda Blvd.,  
Los Angeles, California  
90049, Dept. 25, U.S.A.

**A bedroom. And more.**

Holiday Inn® hotel bedrooms are bigger than the average hotel room, with executive standards which aren't an expensive extra.

And our professional but unobtrusive service makes business travel so much easier.

More of what you want. At more like the price you're happy to pay.

That's the Holiday Inn hotels.

**You're more than welcome.**

Holiday Inn® hotel bedrooms are bigger than the average hotel room, with executive standards which aren't an expensive extra.

And our professional but unobtrusive service makes business travel so much easier.

More of what you want. At more like the price you're happy to pay.

That's the Holiday Inn hotels.

**You're more than welcome.**

CONTACT THE RESERVATIONS OFFICES LISTED BELOW, YOUR TRAVEL AGENT OR LOCAL HOLIDAY INN HOTEL.  
BIRMINGHAM 211 9100, LOS ANGELES 211 9100, NEW YORK 211 9100, PHOENIX 211 9100, SAN FRANCISCO 211 9100, SEATTLE 211 9100, SINGAPORE 211 9100, SYDNEY 211 9100, TAIPEI 211 9100, TOKYO 211 9100, WASHINGTON 211 9100, WELLINGTON 211 9100, WILMINGTON 211 9100, WYOMING 211 9100.

## WORLD BRIEFS

### Argentina Orders New Rights Trials

BUENOS AIRES (Reuters) — Argentine courts have ordered trials for at least 100 military officers accused of human rights abuses, beating a midnight deadline to end new trials for such offenses.

The officers are charged with murder, torture and other crimes during the eight-year military regime that ended in 1983. Courts around the country have also ordered trials for about 50 police officers and judges for rights abuses, local news agencies reported Sunday.

President Raul Alfonsin proposed the deadline on prosecution in December as a way of lifting the "unending suspicion" hanging over the armed forces. It has met stiff opposition from human rights groups and leftist political parties, which staged a protest march by 10,000 people in Buenos Aires on Friday. They say that despite the flurry of trials, the deadline will leave hundreds and perhaps thousands of guilty military officers free from prosecution.

### Sakharov Demands Activist's Release

MOSCOW (UPI) — Andrei D. Sakharov demanded Sunday the release of a well-known Soviet human rights activist and warned that Soviet leader, Mikhail S. Gorbachev, would not be taken seriously if dissidents remained in prison.

Mr. Sakharov, who was freed in December after seven years of internal exile, said that Gennadi Altunian, 53, had been refused a pardon because he would not guarantee to not resume his former activities.

"Altunian was one of the first people to tell the world about violations of human rights, from a moral point of view," Mr. Sakharov said. "This is everyone's affair." Mr. Altunian was jailed for three years in 1969 for his work as a human rights activist. He was arrested again in 1984 and sentenced to seven years in a labor camp and five years of internal exile.

### Maputo Reports Major Rebel Attack

MAPUTO, Mozambique (Reuters) — Rebels killed about 50 people in a guerrilla attack on the main tea-producing center in northern Mozambique, the Mozambique news agency reported Sunday.

They destroyed much of the equipment at a cost of about \$30 million, the agency said. The attack at Muepanga, in Zambezia Province, about 100 miles (160 kilometers) east of the Malawi border, began on Feb. 12.

The agency said that the army had regained control of the area but that some of the factories were still burning on Friday.

### Israel Offer to Raid Reactor Reported

TEL AVIV (AP) — Israel went to India three times to propose a joint attack on Pakistan's nuclear weapons reactor but was turned down each time, according to a report in the Jerusalem Post.

The front-page report by the newspaper's London correspondent, David Horowitz, quoted unidentified "top-level political analysts" in London. The report said that the proposals were made in recent years but did not elaborate.

The Indian Air Force is not capable of bombing the reactor at Kahuta outside Islamabad, Pakistan, with sufficient accuracy to ensure its destruction, but the Israeli Air Force could do the job, the analysis was quoted as saying. The report said that Israel was provided with detailed satellite photographs and other top-secret U.S. intelligence concerning the plant by Jonathan Jay Pollard, the U.S. civilian naval intelligence analyst convicted of spying for Israel.

### Transkei Detains an AFP Reporter

JOHANNESBURG (AFP) — Security police in the nominally independent tribal homeland of Transkei have detained a South African journalist working for Agence France-Presse, a spokesman for the Transkei police said Sunday.

The spokesman would only say that the reporter, Graham Brown, 39, had been detained by the security police on Saturday. He refused to elaborate, referring questions to the security branch, which could not be reached for comment.

Mr. Brown was in Transkei covering the aftermath of an attempted coup Thursday in Ciskei, one of four homelands along with Transkei that have been designated independent by South Africa but that are not recognized by any other government. Ciskei accused Transkei officials of backing the coup attempt.

### Israel Shuts 2 Palestinian Universities

JERUSALEM (Reuters) — Israeli authorities closed two Palestinian universities Sunday in the occupied West Bank and Gaza Strip after anti-Israel protests in which Palestinians said seven students were injured and 131 arrested.

The army denied there were arrests or injuries. It said it had closed Islamic University in Hebron until March 15 because of demonstrations there last week and had closed Gaza University for 10 days after demonstrations Saturday.

A witness from a nearby United Nations office said the protests at Gaza University, where 4,500 Palestinians are enrolled, began after Israeli troops arrested a number of students and had them line up with their hands on their heads. Other students set tires ablaze and shouted slogans. Israeli soldiers used water cannon to disperse the demonstration.

### U.S. Will Expand Military Exercises In Latin America

QUARRY HEIGHTS, Panama — The commander of U.S. forces in Latin America, General John R. Galvin, says he plans to expand the U.S. military presence in his region next year.

He also said the 20,000 Nicaraguan rebels could win ultimately if they received sustained support.

"Our problem in this is our American impatience and lack of understanding of what an insurgency is in its essence," he said.

General Galvin said the military presence in his area of responsibility, which includes 17 Latin American nations, would be expanded by conducting maneuvers in twice as many nations as in recent years.

"We would be doing them with practically every country in Latin America," he said Friday.

**U.S. Will Expand Military Exercises In Latin America**

QUARRY HEIGHTS, Panama — The commander of U.S. forces in Latin America, General John R. Galvin, says he plans to expand the U.S. military presence in his region next year.

He also said the 20,000 Nicaraguan rebels could win ultimately if they received sustained support.

"Our problem in this is our American impatience and lack of understanding of what an insurgency is in its essence," he said.

General Galvin said the military presence in his area of responsibility, which includes 17 Latin American nations, would be expanded by conducting maneuvers in twice as many nations as in recent years.

"We would be doing them with practically every country in Latin America," he said Friday.

**In Chic**

February 21

Exhibition of the

and Her

at the

George V. P.

MOON

Centre de l'Art

23, Blvd. des Capucines



# In Chicago, a Divisive Democratic Primary Matches the Storms on Lake Michigan

By Andrew H. Malcolm  
New York Times Service

CHICAGO — The mountainous waves of a brimming Lake Michigan that pounded the city's lakefront in recent weeks could serve as an apt symbol of Chicago's political season.

For while the wind-driven water washed over the beaches, backyards and a few streets, politicians swept back and forth across the crucial wards lining the same lakefront. The challengers for mayor denounced municipal inaction that they said permitted the lake to overflow in an affluent area. The mayor took credit for reopening the area's flooded roadways.

But all the braving of crashing waves for the television cameras underscored an unstated theme: Chicago's affluent, liberal lakefront residential areas, once largely scorned by machine politicians as powerless and effete, have become the crucial battleground in the

Democratic primary election for mayor on Tuesday.

The bitter battle pits Harold Washington, Chicago's first black mayor, against former Mayor Jane M. Byrne, Chicago's first woman to become mayor, in what has become one of the most confused political seasons in recent memory here.

For nearly 50 years, victory in Chicago's winter Democratic primary was tantamount to victory in the ensuing April general election because of the strength of the old political machine. But this time the survivor of the multimillion-dollar primary struggle will win only the right to spend the next six weeks in another campaign against an array of candidates, most of them Democrats in third-party clothing.

The contestants in the April 7 general election also include Thomas C. Hyatt, the Cook County assessor, a Democrat running under the Chicago First Party banner; Edward R. Vrdolyak, who remains



Former Mayor Jane M. Byrne: a bet on lakefront vote. Polls show large numbers there undecided.

Mayor Harold Washington of Chicago: in bitter battle. He is counting on rallies to turn out supporters.



Cook County Democratic chairman although he is running on the Illinois Solidarity Party ticket; and probably Donald H. Haider, a former Democrat who is favored to defeat several political unknowns Tuesday to win the Republican mayoral nomination.

Sheila Jones, who is a supporter of Lyndon H. LaRouche Jr., the presidential candidate and conspiracy theorist, is also a candidate in the Democratic primary.

The political importance this year of Chicago's lakefront areas lies in the fractured world of Chicago's political fieldings.

Most of the city's wards are part of some faction whose political prince can more or less deliver its Democratic votes according to the ally of the moment. But the lakefront, with its well-deserved reputation for unpredictable independence, offers the most opportunity for gains.

This political independence is especially strong in primary elections when, according to Illinois law, voters can declare their party affiliation anew every election day, making it easy for Republicans or independents to cross over.

Mrs. Byrne, who won her own insurgent victory in a primary in 1979, is counting heavily on the lakefront, where she prevailed in the three-way primary that she lost four years ago to Mr. Washington.

Post-election polls then showed many voters made up their minds at the last moment.

This campaign's public polls have given Mr. Washington a consistent lead, prompting fears of complacency in his camp. Mrs. Byrne says her private polls have the race neck-and-neck.

All the polls, however, have shown an unusually large number of undecided voters, some as high as 20 percent, on the lakefront.

This could be revealing of another phenomenon in Chicago, a city long run tightly by a political machine that had many ways to make opponents pay for their opposition. In the past, many Chicago voters have been reluctant to reveal their true political inclination to anyone.

Mr. Washington, who is trying to become the first incumbent mayor to win reelection here since Richard J. Daley's death 11 years ago, is concentrating on larger political

rallies in the campaign's waning days, seeking to stoke his workers' enthusiasm and assure a massive turnout of his virtually monolithic support in the city's black community.

Most published polls show him winning at least 96 percent of the black vote, which is now about 40 percent of the 1.5 million registered voters.

He has emphasized his reform work, drawing women and Hispanics into government, and claims a fiscal integrity, a popular point on the lakefront.

Mrs. Byrne has hit hard on rising crime rates, an issue that seems to cut across ward boundaries, and charges that Mr. Washington's term and tactics have divided this city of three million along racial lines.

Mrs. Byrne has vowed to support the winner of the Democratic primary if she loses. Mr. Washington has not.

## Antibiotics in Livestock Said to Harm Humans

By Irvin Molotsky  
New York Times Service

WASHINGTON — Scientists from the federal Centers for Disease Control have come up with new evidence linking antibiotics in animal feed with illness in humans. Antibiotics are fed to most livestock in the United States to fend off disease and promote growth. But in recent years scientists have contended that strains of salmonella bacteria that are resistant to the drugs can flourish inside the animals as competing organisms are killed off.

The resistant salmonella can then cause severe intestinal ailments in people who eat contaminated meat. Treatment is difficult because the antibiotics ordinarily used in treatment are ineffective, the scientists say.

According to a draft of the study, to be published in The New England Journal of Medicine on March 5, the findings demonstrated "conclusively" that salmonella was spread to humans in this way. "These studies show that food animals are a major source of antimicrobial-resistant salmonella infections in humans," the report said.

The study is expected to have a significant impact in the debate over the use of antibiotics in animal feed both because it is to appear in one of the country's leading medical journals and because it will put the weight of the government's top epidemiologists behind the contention that giving antibiotics to animals can harm humans.

The report, by a research team headed by Dr. John S. Spika, has been awaited in Congress, where bills barring the routine feeding of antibiotics to animals are to be reintroduced. It is also of great inter-

est to the Food and Drug Administration, which once tried to ban such antibiotics use, and to the food and chemical industries, for which the use of antibiotics has enormous economic significance.

Antibiotics "permit animals to make more efficient use of their feed, thus improving growth, and also protect livestock against the rapid spread of disease in the close quarters prevalent in modern animal raising."

Among the antibiotics most frequently used in animal feed are penicillin and tetracycline, which are also prescribed frequently for human illnesses. But these medicines are ineffective against diseases caused by resistant strains of bacteria that develop in animals fed with the drugs.

The federal study said in its conclusion that cooking, especially the light cooking of beef, does not kill all the salmonella organisms.

"The problem is complex and no one solution is apparent," the study said. "Efforts must be taken to minimize the contamination of meat and other food items by resistant salmonella."

Congressional aide said that the significance of the report was in its careful tracing of salmonella from farms to sick people, a process that ruled out the possibility that the food was contaminated in processing and transporting.

The report, for example, cites an outbreak of salmonella in May 1985 in Los Angeles, saying, "We epidemiologically and microbiologically incriminated hamburgers as the vehicle of transmission and traced the strain back to the dairy farms of origin, identifying a major, persisting reservoir for drug-resistant salmonella in California."

## Japanese Are Changing Face of the Middle West

The Middle West is getting not only Japanese-owned factories, but Japanese executives to go with them. And with the executives come their families. The New York Times reports that thousands of Japanese, most of them on two-year tours, are settling in hamlets to avoid big-city crime, scattering to avoid appearing clammy and marching in local parades or contributing to charity drives to win over the curious and the skeptical.

About 15,000 Japanese nationals are temporarily in the Middle West, nearly twice the number of a decade ago, according to the Japanese Consulate in Chicago. Many more are expected as construction begins on a Fuji-Isozu automobile plant in Lafayette, Indiana, and as Japanese makers of automobile components set up offices near existing auto plants.

Daily nonstop flights between Detroit and Tokyo will begin in May. A monthly Japanese newspaper, Japan Detroit Press, started there in April 1986.

The Japanese are aware that Vincent Chin, a Chinese-American, was beaten to death in Detroit five years ago by two laid-off auto workers who said they thought that he was Japanese. The newcomers seldom venture into the city, preferring the relative safety of small towns and suburbs.

"We're getting more and more Japanese products," said Tomi Golden, a clerk at a supermarket near the new Mazda automobile plant southwest of Detroit. "We got the chopsticks, we got the rice, we got the soy sauce. I think it's very exciting."

## Greece Protests Cyprus Remarks By Weinberger

New York Times Service

ATHENS — Greece says it has postponed a visit to Washington by its defense minister and protested a recent statement by the U.S. secretary of defense, Casper W. Weinberger, that it viewed as supporting Turkish interests over its own in Cyprus.

Mr. Weinberger said Thursday in testimony before the House Foreign Affairs Committee that U.S. military aid to Turkey was intended for defensive purposes only but that Congress had permitted Turkey to station U.S.-supplied arms on Cyprus since 1978, when it repealed a 1974 law blocking aid to Turkey.

A statement by Prime Minister Andreas Papandreu, issued Saturday, said that Mr. Weinberger "provokes disgust among the Greek people."

A government spokesman added that Mr. Weinberger's remarks had been "interpreted by the Greek government as tantamount to approval of the Turkish invasion and occupation of Cyprus."

In Washington, a Pentagon spokeswoman said she had no comment on the postponement of the visit by the Greek defense minister, Yannis Charalambopoulos.

The visit had been scheduled for March 9.

## College Credit for Work Experience

Business • Engineering

Education

Turn a bachelor, master, doctoral degree. Gain independent study. One-on-one faculty advisors.

No classes or seminars or residency. Call for no-cost literature.

Century University (213) 278-1094

1500 Wilshire Blvd., Suite 200, Los Angeles, CA 90017

## DISTRIBUTOR MOROCCO

One of the World's leading office equipment manufacturers is seeking distributor for its line of office products in Morocco.

Candidates should have the following qualifications:

- An existing complementary business, product line or similar activity including a service force.
- The ability to provide 10,000,000 Dollars of financing for the business.
- Moroccan in origin.

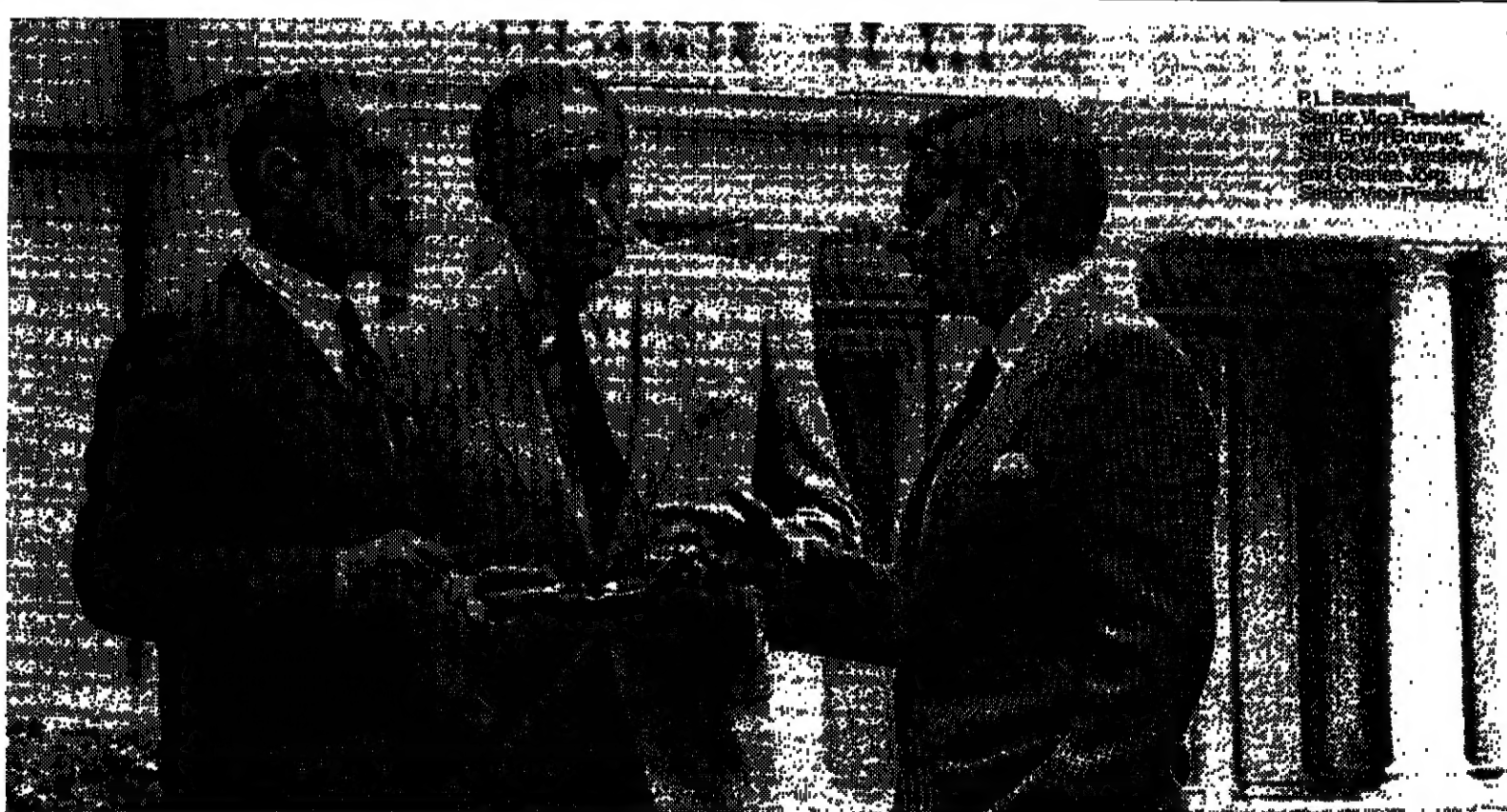
Interested parties should:

- 1) Describe their business qualifications and current organization.
- 2) Provide bank references and appropriate financial statements indicating the ability to finance the business.
- 3) Provide references as to their current reputation and standing in Morocco.

This information should be sent to:

M.J. Stanton  
24 Crown Reach  
145 Grosvenor Road  
London SW1W 3JH

All information will be held in the strictest of confidence.

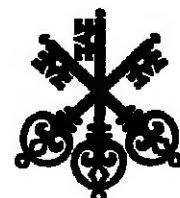


Swiss Bank Corporation and personal investment.

## How private is your investment?

When you see how vast and impersonal the world of investment has become, the only "private" aspect sometimes seems to be that it's your money at stake. On the other hand, the most private and personal way of keeping your money is probably to sock it away under the mattress. You've got to strike a balance somewhere. And we have. Along with our international team of

investment counselors, we've developed a wide range of investment vehicles for the private client (a selection of carefully selected funds, our own "cash bonds," fiduciary accounts, discretionary portfolios, and so on). So when you're making your own personal decision, you can also make a professional choice. Privately, you'll be glad you did.



**Swiss Bank Corporation**  
Schweizerischer Bankverein  
Société de Banque Suisse

**The key Swiss bank**

**General Management** in CH-4002 Basle, Aeschengplatz 6, and in CH-8022 Zurich, Paradeplatz 6. Over 200 offices throughout Switzerland. **Worldwide network** (branches, subsidiaries and representatives): **Europe:** Edinburgh, Frankfurt, London, Luxembourg, Madrid, Manchester, Monte Carlo, Paris. **North America:** Atlanta, Calgary, Chicago, Dallas, Houston, Los Angeles, Montreal, New York, San Francisco, Toronto, Vancouver. **Latin America:** Bogotá, Buenos Aires, Caracas, Lima, Mexico, Panama, Rio de Janeiro, São Paulo. **Caribbean:** Grand Cayman, Nassau. **Middle East:** Bahrain, Cairo, Tehran. **Africa:** Johannesburg. **Asia:** Hong Kong, Osaka, Singapore, Tokyo. **Australia:** Melbourne, Sydney.

Linas Zürich SBV 2286/1



**February 21 to March 1**

Exhibition of high quality Persian and Herakle carpets

at Hôtel George-V

31, Ave. George-V, Paris. Tel.: 47.23.54.00.

**MOGHADAM**

Centre du Tapis de l'Iran

23, Bd. des Moulins, Monte-Carlo.



# INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

## Dismount That Summit

To go beyond their Iceland summit meeting, Ronald Reagan and Mikhail Gorbachev have to retreat to where they were before that fateful meeting. Reykjavik now blocks the way to useful arms limitations with grand illusions about space-based defenses and a world without nuclear weapons.

In both countries now, experts talk about how to get back on the more modest, sensible track available before Reykjavik. The first step must come from the two leaders. That should not be hard, for their own, differing interests lead precisely in that direction.

Before Reykjavik, the superpowers were verging on an agreement to sharply reduce their offensive forces in return for reaffirming certain limits on defenses. At Reykjavik, perhaps carried away by the moment, Mr. Reagan proposed eliminating all ballistic missiles. Mr. Gorbachev, perhaps seeing a propaganda opening, countered with the idea of destroying all nuclear weapons. Surprisingly and regrettably, Mr. Reagan assented in some fashion.

The Pentagon's arms control expert, Richard Perle, rightly calls this "the foolishness of a nuclear-free world." In such a world, he said in a recent speech in Europe, it would not just be very difficult to verify total elimination, but impossible. When both sides have thousands of nuclear weapons, cheating means practically nothing. Without them, even a little cheating would be decisive.

Moscow now appears to realize that the idea will not fly. Soviet officials privately prepare to destroy all nuclear weapons except 100 intermediate-range missiles plus tactical or battlefield nuclear weapons, which eventually would be eliminated as part of negotiations on conventional-force reduction. But even these modifications do not much answer the objections. Successful cheating to retain some long-range nuclear weapons still would prove critical. That Moscow continues to press these schemes raises questions about its seriousness.

Mr. Reagan needs to backtrack on his idea, eliminating ballistic missiles. That

would leave only bombers and cruise missiles. The United States has only a few hundred operational strategic bombers, and they would be highly vulnerable to a surprise attack by "illegal" ballistic missiles. Sea-launched cruise missiles would have to be fired from near Soviet shores, where the submarines would be in danger of detection.

An equal obstacle is Mr. Reagan's vision of space-based defenses. He seems so possessed by the remote possibility of rendering nuclear weapons "impotent and obsolete" that he ignores Moscow's offer to halve its nuclear forces now. At Reykjavik, he agreed to delay SDI deployments for 10 years. That needs to be reaffirmed and, contrary to Mr. Reagan's new instructions and Soviet attitudes, the sides have to get down to talks about what kind of research should be permitted in the interim.

As the former U.S. defense secretary, James Schlesinger, wrote in Foreign Affairs magazine, Mr. Gorbachev "blundered in failing to seize upon the president's acceptance" of strategic disarmament, thus making the summit only "a near disaster." But at this point, both men have good reason to put that meeting behind them.

Mr. Reagan knows he cannot monitor a nuclear-free world or trust the Soviet Union to observe it. He knows the allies will not put up the money to establish a balance of non-nuclear forces. He knows Congress and the allies strongly oppose his grandiose ideas. And in this season of crisis, he cannot fail to realize how much good an arms control breakthrough would do his political and historical standing.

Mr. Gorbachev has scored his propaganda points. He also seems to realize that Mr. Reagan, hero of the right, is uniquely qualified to deliver a U.S. arms control consensus. If the Soviet leader wants an arm pact that can free resources for the Russian economy, now is the time to offer realistic proposals.

It is time to get back to the future, back before illusions, back before Reykjavik.

—THE NEW YORK TIMES

## Chaos in the White House

What has been progressively demonstrated in the unfolding story of the Reagan administration's dealings with Iran and the rest of the backstairs drama is also being demonstrated in the story of its conduct since the arms deal was first revealed: an anarchic, fragmented, every-opportunist-for-himself way of doing business. As incredible as much of the Iran and funds-for-the-contras (and who-knows-who-all-else) events are, even more incredible, and destructive, has been the reaction to it in high places. Not just the evidence of cover-up efforts that Congressional and Tower Commission investigators have apparently unearthed, but of the intensely self-serving nature of the responses of so many of those at the top.

From day one, Nov. 4, it has been like that. President Ronald Reagan was badly and defensively briefed for his first two public accounts of the affair, one a television address and the other a press conference, by aides who knew they were giving him false information, so that he stood right up there and made statements that were untrue.

Old Mr. Reagan knew this too. That is one large question that remains. Although there has been a widespread, condescending tendency to assume that he was merely duped by wily advisers or that he never quite understood what he was doing, the possibility remains that he knew very well, both at those moments when he professed to be explaining the true story and when he was engaged in the policy that got his administration into so much trouble. This is something the Tower Commission presumably will shed some light on. What hardly needs more light, at least so far as understanding the essential truth is concerned, is the behavior of his top White House assistants and partners in the debacle. It has been disgusting.

Two, Colonel Oliver North and Admiral John Poindexter, have retreated into self-protective silence after evidently trying to fiddle with the truth of the revelations. It is

not yet clear whose version, or which of the versions offered by the former national security adviser, Robert McFarlane, was the right one as to the time and forthrightness of the president's approval of the shipment of arms to Iran. Meanwhile, the level of sipping and interminable struggle over who gets blamed has reached a decline-of-Rome level.

Donald Regan, arguably the worst White House chief of staff ever, has of course been at the center of much of this. From the start he has been casual, even cavalier about the interests of the president he is alleged to represent, but absolutely dogged in trying to justify, defend and glorify himself.

Would that Donald Regan had shown half as much energy and commitment in the defense of the president as he has shown in the protection of his own turf. By that we do not mean that he should have been trying to cook the evidence or rearrange it so as to distort Mr. Reagan's role in all of this or to dump it on scapegoats. True defense of the president, of his best interests, would have involved making sure, in a personally disinterested way, that the facts came out clearly, fully and in an orderly fashion, that the president was not led into the propagation of falsehoods — in short, that the administration responded to this seriously and in a way that might inspire or restore confidence.

How different it has been. Still, we do not blame Mr. Regan, as appalling and self-absorbed as his actions have been, for the plight of Mr. Reagan. We blame Mr. Reagan for continuing to leave things in the hands of Donald Regan. The president is responsible for the chief of staff, and not the other way around. Maybe this will soon become plain to the president. Maybe, as the rumors go, Donald Regan is at last planning to leave. But in the period from Nov. 4 till now, this administration, by its reaction, has greatly compounded the trouble it is in, and the loss of confidence in it at home and abroad.

—THE WASHINGTON POST

## Haughy's Mixed Victory

It was the economy, not the "national question," that mattered most in Ireland's election last week. Voters clearly blamed Prime Minister Garret FitzGerald for bad times and a jobs rate no second worst in the European Community. His defeat was not a repudiation of his government's landmark agreement with Britain on Northern Ireland. That is borne out by former Prime Minister Charles Haughy's careful handling of the issue in his political comeback. Not incidentally, his party won fewer votes than in 1982, and is three seats short of a majority.

Mr. Haughy has always played to the green, or nationalist, side of the Irish electorate. But times change, and old issues dating to the Easter Rebellion no longer stir the blood. Seizing the shift, Mr. Haughy has been robustly unequivocal about his rival's accord with Prime Minister Margaret Thatcher. The agreement gives the Irish Republic a consultative role in Ulster, while accepting British rule as long as a majority there wishes. Some days, Mr. Haughy worried that the deal was unconstitutional; on others he guessed it did some good for Ulster's oppressed Catholics. What he really wanted

was summed up in his party's slogan: "Only single-party government can work for you."

It did not work at the polls. The biggest gainer was a new party, the Progressive Democrats, formed just 14 months ago by five defectors from Mr. Haughy's Fianna Fail, all re-elected along with nine new members. The new party is right-of-center, yuppie in spirit, and explicitly rejects the old irredentist issues. The two other parties — Mr. FitzGerald's Fine Gael and the Labor Party — also play down ancient divisions. Yet, incredibly, there are reports that Mr. Haughy might denounce the agreement with Britain to form a majority with a handful of extremists in Parliament.

It is hard to believe that any politician who cared for his party and country would do anything so sordid. During his campaign, after all, Mr. Haughy said that if elected he would regard the agreement with Britain as a binding treaty. To dishonor that promise would be to spite not only Britain but the U.S. Congress, which overwhelmingly endorsed the accord. Let Mr. Haughy swiftly set these doubts to rest.

—THE NEW YORK TIMES

INTERNATIONAL HERALD TRIBUNE  
JOHN HAY WHITNEY, Chairman 1958-1982

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER  
Co-Chairmen

LEE W. HUEBNER, Publisher

JOHN VINOCUR, Executive Editor • WALTER WELLS, Editor • SAMUEL ABT, KATHERINE KNORR  
and CHARLES MITCHELLMORE, Deputy Editors • CARL GEWIRTZ, Associate Editor •  
ROBERT J. DONAHUE, Editor of the Editorial Pages

RENÉ BONDY, Deputy Publisher • ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers •  
FRANÇOIS DESMAISONS, Circulation Director • ROLF D. KRANEPHUL, Advertising Sales Director  
International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France.  
Tel.: (1) 46.37.93.00. Telex: Advertising, 613995; Circulation, 612832; Editorial, 612718; Production, 630698.

Director of the publication: Walter N. Thayer

Editor for Asia: Michael Richardson, 5 Cambridge Rd., Singapore 0511. Tel: 472-7768. Telex: RS56238  
Managing Dir. Asia: Malcolm Glen, 50 Gloucester Road, Hong Kong. Tel: 5-810616. Telex: 61770  
Managing Dir. U.K.: Robin Mackintosh, 35 Long Acre, London WC2E 9LT. Tel: 836-4812. Telex: 363009  
Gen. Mgr. W. Germany: W. Lauenbach, Friedrichstr. 15, 1000 Berlin 1. Tel: (030) 72333. Telex: 416721  
Gen. Mgr. U.S.: Michael Cowie, 350 Third Ave., New York, N.Y. 10022. Tel: (212) 723-3890. Telex: 427175  
S.A. au capital de 1.200.000 F. RCS Nanterre B 733021126. Commission Paritaire No. 61337  
© 1987, International Herald Tribune. All rights reserved. ISSN: 0294-8052.

## American 'Competitiveness' Is Out of Style

By Michael Elliott

WASHINGTON — Members of the U.S. Congress are not paid to wonder why American kitchen appliances are square and faced in imitation wood with push-button controls, while those from West Germany are curved and made of white plastic dials. But since nobody else appears to worry about what goes on in the kitchen, the denizens of Capitol Hill might as well have a go at it. They will learn at least as much from that inquiry as they will from all the nonsense they are now hearing about American "competitiveness."

And what nonsense much of it is. Within the last two months, competitiveness has been used to justify more funding for the Strategic Defense Initiative, natural-gas deregulation, the protection of U.S. industry from international competition, a national crusade for better schools and much, much more. Liberal Democrats and conservative Republicans alike preach its virtues; free-traders and protectionists wrap themselves in its aura.

Two broad approaches to competitiveness are being espoused. On the one side are those, including many in the administration, who argue that America's problems are a function of macroeconomics, particularly the relative prices of different currencies. Change the macroeconomic picture, and all will be well. On the other side are those, including many Democrats, who think that more is required. U.S. productivity — the amount of widgets that can be produced for a given amount of labor and capital — is, they say, sluggish by comparison with that of Japan, other Pacific Rim countries and Western Europe. Improve productivity and everything will come up roses.

As is usually the case in economics, neither is wholly wrong nor wholly right.

Take the Democratic argument first. This, simply put, has little to do with competitiveness and much to do with restoring jobs, especially jobs in manufacturing industries, which, it is argued, have been lost to imports from abroad. Jobs have indeed been lost. Employment in manufacturing has shrunk from about 31 percent of the work force in 1960 to a little less than 20 percent at present. It would be foolish to deny that some jobs have been lost to foreign competition. But we know for certain that manufacturing's contribution to gross domestic product has remained remarkably constant, at about 22 to 23 percent, for 25 years. The reason it has done so is because manufacturing productivity has improved. Through new technology and better management, fewer workers now can make more widgets. According to this year's economic report to the president, manufacturing productivity grew by 3.8 percent between 1981 and 1986, compared with an average rate of just 2.6 percent since 1946.

Does this mean that America does not have a productivity problem? Of course not. All it means is that the economy has created lots of new jobs in the service sector, where productivity growth is just about flat, for reasons which economists, if they are honest, had better admit they do not understand. What we do know is that, despite the way that official figures underestimate international

trade in services, the most important part of America's exports will continue to be in manufactured goods — those goods, in other words, where productivity gains are already real and sustained.

So if America's problems in the world economy are not to be solved by concentrating on productivity, what about the macroeconomic factors? The administration likes to argue (or at least it does now — it did not use to) that the strength of the dollar between 1981 and 1985 made American goods more expensive abroad and foreign goods cheaper here. Here, too, there is an obvious truth mixed up with some oddities. Consider first what would be the effects of economic expansion — as urged by the administration in hopes of bolstering U.S. economic performance — in other countries. In October, Wharton Econometrics, a respectable consulting firm, estimated that a 1 percent drop in interest rates in West Germany would reduce the U.S. trade deficit by \$1 billion. The same cut in Japan would shave \$3 billion off the deficit. The deficit, remember, is nearly \$170 billion. Thanks very much.

Next, note that if the trade balance was simply a function of exchange rates, exports of U.S. goods where so many goods look so old-fashioned and dowdy, no country where the craft of industrial design has such a low status. Not Italy, Germany, France, Japan or even England. The last significant American export earner I can think of that came out of a design school was the rock band, Talking Heads. The last piece of American consumer design that any foreigner would be proud to own was the yellow power-necktie. Fine in its way, but a slim reed on which to hang an industrial future.

All this can be easily dismissed as the subjective views of one foreigner. But I wonder. "European" has become an adjective that does not just mean "from Europe;" it means chic and stylish. Absurdly, one of Detroit's new offerings is called the Euro-sport. Besides, all the evidence is that American consumers are more educated, better traveled, more aware of foreign tastes and more demanding in the kind of goods they buy than ever before. That is not just a yuppie trait. American consumers — not all American consumers — like foreign goods. That must be, in large part, because they look nice.

So what to do? Improve productivity in the service sector, of course. Coordinate exchange rates, by all means. But a true competitiveness policy would encompass much more. It would support art and design students, send its managers to Hong Kong, Milan, London and Frankfurt, and do everything it could to encourage its youngsters (you can forget anyone over 25) a sense of style. None of this has much to do with Washington's current obsession. But it goes some way to explaining why, before you read this article, you made your morning coffee on a German machine.

The dollar may not have dropped against the currencies of some major trading partners, as it has not dropped, in the last year, against the South Korean won or the Hong Kong dollar. Or foreign companies may hike their prices when the dollar is strong. That gives them a cushion which they can use to take low profit margins, but maintain their market share, when the dollar is weak. The trouble with these economic explanations is that they leave out of account the commonsense evidence. When the eyes glaze over at economic theories, the sensible remedy is to watch network television. Anybody who thinks that the Japanese sell cars in the United States because they are cheap has been away from prime time for years. They sell their cars because they look good and last well.

At this point in the argument, another buzzword, every bit as unhelpful as competitiveness, gets introduced. This is "quality." Everyone is in favor of quality, and thinks that American goods should have more of it. But unless the concept is broken down into more easily understood components, we are at a loss for any policy prescriptions. My guess is that the first thing that any foreigner notices when he wants to buy an American product is its design. There can be no country in the world where so many goods look so old-fashioned and dowdy, no country where the craft of industrial design has such a low status. Not Italy, Germany, France, Japan or even England. The last significant American export earner I can think of that came out of a design school was the rock band, Talking Heads. The last piece of American consumer design that any foreigner would be proud to own was the yellow power-necktie. Fine in its way, but a slim reed on which to hang an industrial future.

All this can be easily dismissed as the subjective views of one foreigner. But I wonder. "European" has become an adjective that does not just mean "from Europe;" it means chic and stylish. Absurdly, one of Detroit's new offerings is called the Euro-sport. Besides, all the evidence is that American consumers are more educated, better traveled, more aware of foreign tastes and more demanding in the kind of goods they buy than ever before. That is not just a yuppie trait. American consumers — not all American consumers — like foreign goods. That must be, in large part, because they look nice.

So what to do? Improve productivity in the service sector, of course. Coordinate exchange rates, by all means. But a true competitiveness policy would encompass much more. It would support art and design students, send its managers to Hong Kong, Milan, London and Frankfurt, and do everything it could to encourage its youngsters (you can forget anyone over 25) a sense of style. None of this has much to do with Washington's current obsession. But it goes some way to explaining why, before you read this article, you made your morning coffee on a German machine.

The writer is a Washington correspondent for The Economist. He contributed this column to The Washington Post.



## Quotas Are a Boon to Automakers, Not Auto Buyers

By Mary Alexander and Jerome Ellig

WASHINGTON — Japan's "voluntary" quotas on auto exports to the United States celebrate their sixth birthday soon: approximately, on April Fool's Day. Though the restrictions were originally intended to last three years at most, Detroit auto executives and Japanese bureaucrats seem determined to nurse them well into their teens. This is bad news, indeed, for American car buyers.

The Japanese government let Japanese automakers ship just 2.5 million cars to the United States last year under the "Voluntary Restraint Agreement," though the U.S. government no longer requests such limitations. Last month, Japan announced that it will keep the quotas at the same level for a seventh year.

So while the Reagan administration's trustees, quite properly, would come down hard on Ford, Chrysler and General Motors if they schemed to limit sales and drive up the market to drive up prices, that is exactly what the Japanese government is doing to satisfy the protectionist U.S. automakers and the industry's political supporters.

That is good news for Lee Iacocca & Co., bad news for car buyers. In 1984 and 1985, U.S. consumers paid an

extra \$26.6 billion as a result of the voluntary restraints, according to Robert Cramell, a Brookings Institution economist. The quotas lifted the price of imported Japanese autos by an average of \$2,500. Nor were buyers of U.S.-made cars spared, because the quotas pumped up the price there as well: by an average of \$1,000 each. The same was true last year, though precise figures are not yet available.

Instead of improving, the situation could get worse. The Ford Motor Co. president, Harold P. Goheen, for example, is calling on the Japanese to reduce auto exports even further, to below two million — a position that even out-lacoced the Chrysler president, the protectionist champ.

The reason this time? Because Japanese companies have set up plants in the United States, paying American workers to assemble cars that contain imported as well as U.S.-made parts. Corporate chiefs like Mr. Goheen claim these plants let the Japanese evade the voluntary quotas.

You have to admire the old-fashioned American ingenuity of the people who dream up these new reasons for reducing competition. In 1981,

Douglas Fraser, then president of the United Auto Workers, said the industry just needed a little "breathing space" so it could catch up with the Japanese. The Japanese government originally announced that the restrictions would last only three years. They were then renewed for a fourth.

In 1984 — the year auto industry executives gave themselves million dollar bonuses — some in the industry called for continued protection. The new excuse was "exchange rates." When a dollar can buy more Japanese yen, American consumers can buy Japanese autos with fewer dollars. In February 1985, for example, the dollar traded for 260 yen. The UAW president, Owen Bieber, called for continuing the voluntary restraints "until the yen and the dollar return to a fair balance." David McCammon, a Ford vice president, told a Congressional committee the accord should continue until the dollar traded for 200 yen.

The dollar has fallen in value to around 150 yen, down 61 percent in two years. And prices of Japanese cars have risen accordingly: an average of \$1,300 last year. Yet Ford and Chrysler still insist on quotas. (General Motors, incidentally, says it can live without them; the GM president, Roger Smith, says his company will "concentrate on beating the competition in the marketplace.")

Unfortunately for consumers, U.S. automakers responded to the increase in Japanese car prices by raising their prices. Though U.S. manufacturers successfully grabbed customers' attention by slashing interest rates last year, wholesale sticker prices on 1987 models are up 6.6 percent over 1986: an average of \$700 per car.

That explains why Chrysler, Ford, and the UAW like quotas. The Japanese government's motives are more of a mystery. But Japan's automakers have raked in several billion dollars a year extra because of the voluntary restraint accord. Quotas give them an incentive to export option-loaded models with the highest profit margins.

Arthur Denzan, an economist at Washington University's Center for the Study of American Business, points out that announcement of the agreement in 1981 drove up Japanese auto companies' stock prices by 6 to 11 percent in anticipation of future profits. Nevertheless, the Japanese auto restrictions carry a "Made in the USA" label. The "voluntary" agreement was never really voluntary, and Congress has kept the pressure on. Despite the quotas, protectionists will likely push again this year for new restrictions, requiring cars sold in the United States to contain a percentage of U.S.-made parts. But even that would not be the end of it. If the Japanese start manufacturing more of their own components in the United States, they will be criticized for not buying from U.S. companies. And on and on until Detroit has Lincoln engines and Cadillac transmissions.

The Congressional Budget Office has estimated that enactment of a 50-percent "domestic content" requirement would save 38,000 jobs in the domestic auto industry — but destroy 104,000 in other sectors of the economy. Such are the sacrifices protectionists would have us make in order to curb competition.

So, the accord counts its years. Detroit counts itself lucky. And consumers and workers outside the auto industry count their losses.

The writers, members of the staff of Citizens for a Sound Economy, a U.S. public policy organization, contributed this column to The New York Times.

## Irangate: Beware Harming the Innocents

By Walter F. Mondale and Frank J. Fahrenkopf Jr.

WASHINGTON — Because so much remains unknown about the Iran-contra dealings, information frequently comes out in the form of revelations that may contain only part of the truth and can be badly misleading. If care is not taken, many good and innocent people doing very worthwhile things could be harmed.

A case in point is the recent disclosure that the White House, under the direction of Lieutenant Colonel Oliver North, was carrying out secret activities under something called Project Democracy. According to the report, the project's "public arm" is the National Endowment for Democracy, a private, nonprofit organization established to strengthen democratic institutions in the world.

The allegation that the Endowment has any relationship to Colonel North's activities, whatever they were, is unfounded. Even the suggestion that the Endowment is an "arm" of Project Democracy is wrong and at odds with legislative history.

In early 1983, Congress was presented with two separate legislative proposals to foster democratic political and social institutions abroad. The first was Project Democracy, a Reagan administration request for \$65 million to fund a range of programs through the U.S. Information Agency, the Agency for International

Development and the State Department. The second proposal was to authorize funding for the National Endowment for Democracy.

The Endowment idea was inspired by the success that private foundations associated with West Germany's political parties have had in strengthening democratic institutions in the developing world. As envisioned, the Endowment would be a private, nonprofit entity that would openly fund democracy-building programs carried out by institutes associated with labor, business, the two major U.S. political parties and other private-sector organizations.

Believing that the work of promoting democracy could most effectively be carried out by the private sector, Congress authorized funding for the Endowment and not the package of programs called Project Democracy.

This history is important because it shows that, from the beginning, Congress placed high value on the private, bipartisan character of the Endowment and its independence from the present or any future administration.

Under the leadership of a broadly representative board of distinguished Americans, the Endowment has made great progress. It has developed strong oversight procedures pertain-

ing to the selection, monitoring and evaluation of all grants. It reports fully to Congress on its activities and, as required by statute, keeps the State Department informed as well. The Endowment has always been fundamental to the concept and actual operation of the Endowment.

In all cases, the Endowment has been responsive to the needs and initiatives of its partners abroad, in the belief that internally generated change is preferable to change artificially imposed from outside.

The Endowment's work covers a wide range of countries. In the Philippines, Haiti, Taiwan, Guatemala, South Korea, Chile and Paraguay, its programs have supported or are helping to stimulate a process of democratic transition. In developing democracies such as Argentina, Peru and Colombia, as well as in the Caribbean and Central America, it provides aid to groups seeking to consolidate democratic institutions and procedures and to strengthen the commitment to democratic values.

The Endowment is also engaged in the difficult job of encouraging pluralist trends in the closed societies of the Communist world. Even in societies wracked by conflict, such as South Africa, Afghanistan, Northern Ireland and Nicaragua, it supports those who are working peacefully to sustain democratic possibilities and values.

The present controversy only heightens the importance of such open support for friends abroad. To totally unrelated activities alleged to have been carried out under the rubric of an otherwise defunct "Project Democracy" must not be allowed to discredit the efforts of the National Endowment for Democracy.

## What's Awry in 'Amerika'

American television is not an instrument of propaganda. America is a marketplace, and the television executives are concerned first with profit and only incidentally with story line. If "Amerika" is a film that preys upon fears and prejudices, it is not so different from many that came before and many that will come after.

However, this infernal quest to give the American public what it wants does not stop with television. One does not have to look hard to find politicians selling the public what it wants to hear. Where does that leave the

average American, surrounded by a market-oriented media feeding him wish-fulfillment films and politicians flying good-news banners? It leaves him dulled, pampered and ignorant.

JOE GANTZ, Paris.

Volkswagen, by financing such a film, seems more interested in propagating distorted politics than in selling automobiles. The company therefore runs a risk that quite a lot of people, including myself, will find it hard to "vote" for Volkswagen.

R.F. LYONS, Ville d'Avray, France.

## LETTERS TO THE EDITOR

## IN OUR PAGES, 75 AND 50 YEARS AGO

### 1912: Arrests in Korea

PARIS — The arrest of an American missionary in Korea by the Japanese was reported in a dispatch from the Herald correspondent in Tokyo [on Feb. 22], where it was stated that the arrest was made for alleged complicity in a plot against the Governor-General of Korea. The news comes as a sequel to the reports of Japanese persecution and torturing of Korean Christians sent by American missionaries in the peninsula or told by others who have returned from Korea. In a letter received by the Presbyterian Board of Foreign Missions, one of the missionaries told how a leading member of his church was burnt with hot irons, hanged by his thumbs and tortured in other ways, the object of the Japanese being to discover whether he had plotted to kill the Governor-General. Many mission schools in Korea have been closed.

### 1937: Gehrig Holds Out

NEW YORK — Colonel Jacob Ruppert was adamant, Lou Gehrig vehement in their contract battle as each flung fighting pronouncements at the other. "I have never been unreasonable," said Gehrig. "The colonel will have to admit that. I yielded to the colonel during the depression. Now that recovery is on its way, as the last season's record attendance indicates, I feel I am asking what I believe to be my value to the Yankees." That value Gehrig places at \$50,000 as compared to the \$31,000 he received during each of the last two years. Gehrig's reply to Ruppert brought a retort from the Yankee owner later in the day. He reiterated that he will not meet the demands of the more vociferous holdouts, among who are mentioned Gehrig, Jake Powell and Red Ruffing. The last named is said to be demanding \$30,000.



## South Korea Parties On Collision Course

### Political Crisis Appears Inevitable Amid Deadlock Over Constitution

By Clyde Haberman  
New York Times Service

SEOUL — Many South Koreans are losing hope that their country can avert a political crisis in its search for a new way to select its national leader.

Politicians, business executives and intellectuals express growing pessimism about a prolonged deadlock in which the ruling and opposition parties have offered rival plans for constitutional change that each side says would create a more democratic government.

"There is no way out of this dilemma," a university political science professor said. "On both sides there is a basic lack of trust."

A measure of urgency was added

when Gaston J. Sigur Jr., a U.S. assistant secretary of state for East Asian and Pacific affairs, sounded more critical notes. By indirectness, Mr. Sigur questioned the present government's legitimacy, and, more bluntly, he called on the military to get out of politics.

Despite Washington's concern, however, political analysts doubt that the Reagan administration can do much to bring the opposing sides together.

The issue at stake is crucial. How it is resolved will determine who governs after Mr. Chun steps down, as he has promised to do, next year. No South Korean leader has ever given up power voluntarily, and many people here still wonder if he intends to retain behind-the-scenes control.

His ruling party proposes abandoning the present system, based on indirect election of a president by a large electoral college, and replacing it with a cabinet system led by a prime minister. The opposition New Korea Democratic Party, which is fragmented over strategy, wants a president who is elected in a direct popular vote.

Each camp offers reasons why its idea is the more democratic one. At heart, though, neither side believes it can win under the other's plan. The main opposition leaders, Kim Young Sam and Kim Dae Jung, last week urged a referendum to let voters choose which of the proposed systems they preferred, but the Democratic Justice Party said no.

But Hyun Hong Choo, a leading member of the ruling party in the National Assembly, said Friday that there would be room for flexibility if the opposition ended its boycott of negotiations on the constitutional issue. His side might even be prepared to discuss modifications in its proposal, Mr. Hyun said.

While that offered a glimmer of hope, other politicians and independent analysts remained strongly doubtful. Some also warned of trouble should the ruling party carry out its threat to adopt constitutional change on its own, with the required help of a few dozen compliant lawmakers from the opposition. That would create a perception that the government had "rammed through" its plan, they said, and would discredit the election process.

"Both sides have smacked together before on a collision course," a diplomat said. "It's hard to believe they won't do it again this time."

Last May, the U.S. secretary of state, George P. Shultz, visited Seoul and said that the Chun government was "moving impressively in the right direction."

A public retreat from that warm praise was signaled this month



FIRST SNOWBALL — A resident of the United Arab Emirates holding a handful of snow after the first snowfall recorded in the country hit Abu Dhabi's al-Ain resort area.

## Gandhi and Zia, in New Delhi, Voice Satisfaction Over Border Situation

By Steven R. Weisman  
New York Times Service

NEW DELHI — President Mohammed Zia ul-Haq of Pakistan and Prime Minister Rajiv Gandhi of India had dinner together here this weekend and expressed satisfaction at the way that they had defused a crisis over troop buildups on their border last month.

Officials said Saturday evening that an Indian delegation would go to Pakistan this week to discuss the second phase of troop withdrawals. The first withdrawal, of a total of 150,000 troops, was completed last week.

General Zia's visit, his fourth meeting with Mr. Gandhi since the Indian leader took office in late 1984, occurred in a low-key atmosphere, reflecting the fact that the principal purpose for General Zia's trip was to attend a cricket match between the two countries. Commentators have been referring to the meetings over the weekend as "cricket diplomacy."

Mr. Gandhi greeted the Pakistani leader at the airport, but there were no ceremonies, because it was not considered a state visit. The two leaders drove to India's Presi-

dential Palace, where Mr. Zia had a one-hour meeting with the Indian president, Zail Singh.

Afterward, Mr. Gandhi and General Zia had an informal dinner with aides. The Pakistani president was to leave Sunday for Jaipur, in the Rajasthan desert, to attend the cricket match between

India and Pakistan. He was to return to Pakistan on Monday.

Accompanying General Zia were many top Pakistani politicians and cricket fans and officials. General Zia's sudden interest in attending the cricket match last month, announced as both India and Pakistan were building up troops at the border, led to negotiations over withdrawing the forces.

At the time, both countries were accusing each other of provoking the crisis. Each side pledged not to start hostilities, but this did little to diminish fears of war.

The withdrawal of troops earlier this month leaves more than 170,000 troops along the border. The final withdrawal is not expected to occur until after India completes some war games in the Rajasthan desert at the end of March.

India said that its foreign secretary, Alfred S. Gonsalves, who helped negotiate the earlier troop withdrawal, will go to Pakistan this week to negotiate the timetable for the remaining withdrawals.

China maintains that its frontier with India has never been formally traced. Arunachal Pradesh, which also borders on Bhutan and Burma, was declared a state on Friday along with Mizoram, abutting Bangladesh and Burma and until last week the scene of a 20-year secessionist campaign.

BEIJING — The Chinese Foreign Ministry said Sunday that it would not recognize the new Indian state of Arunachal Pradesh, saying it includes Chinese territory.

China maintains that its frontier with India has never been formally traced. Arunachal Pradesh, which also borders on Bhutan and Burma, was declared a state on Friday along with Mizoram, abutting Bangladesh and Burma and until last week the scene of a 20-year secessionist campaign.

China maintains that its frontier with India has never been formally traced. Arunachal Pradesh, which also borders on Bhutan and Burma, was declared a state on Friday along with Mizoram, abutting Bangladesh and Burma and until last week the scene of a 20-year secessionist campaign.

China maintains that its frontier with India has never been formally traced. Arunachal Pradesh, which also borders on Bhutan and Burma, was declared a state on Friday along with Mizoram, abutting Bangladesh and Burma and until last week the scene of a 20-year secessionist campaign.

China maintains that its frontier with India has never been formally traced. Arunachal Pradesh, which also borders on Bhutan and Burma, was declared a state on Friday along with Mizoram, abutting Bangladesh and Burma and until last week the scene of a 20-year secessionist campaign.

## Kennedy Says U.S. Aid Is Misused By Liberia

By Kendall J. Willis  
New York Times Service

NEW YORK — An audit by the General Accounting Office says millions of dollars of U.S. aid to Liberia have been diverted to government officials in the last six years, according to a summary of the report made public on Saturday by Senator Edward M. Kennedy, Democrat of Massachusetts.

Mr. Kennedy said he would work to cut off all U.S. economic and military assistance — about \$38 million for the 1987 fiscal year — to the government of Major General Samuel K. Doe.

Among the audit findings was that \$16.5 million of commodity assistance support had not been accounted for since 1984. It also found regular unauthorized withdrawals of funds provided by Public Law 480, a food assistance program, totaling \$1.7 million in 1986, and diversion of \$12 million in economic support funds that was earmarked for development ministries but was used to purchase offshore oil.

He said aid should be suspended until economic changes were made and until "free and fair" presidential elections were held in Liberia.

General Doe led a revolution of sergeants in 1980 that overthrew the elected government of President William R. Tolbert, who was killed along with 13 other government officials. General Doe was elected President in October in an election that opponents said was fraudulent. The former Liberian Army master sergeant was sworn in as president of a civilian government on Jan. 5.

"It is clear that General Doe has used his position to enrich himself and his associates at the expense of the American taxpayer," Mr. Kennedy said in a statement.

Mr. Kennedy requested the audit in June after receiving reports of Liberian government corruption.

J. Emmanuel Bowier, spokesman for the Liberian Embassy in Washington, reacted sharply to Mr. Kennedy's remarks and the report, which he said he had not seen.

"I doubt whether it is a true report or that it can be proved," Mr. Bowier said. "We in Liberia are tired of these threats. The U.S. cannot dictate what our priorities should be."

## Reagan Is Urged to Seek Access to Base in Zaire

By David B. Ortaway  
Washington Post Service

WASHINGTON — The Defense Department is pressing the Reagan administration to negotiate a formal access agreement with Zaire so the United States can begin turning a run-down air base in the southern province of Shaba into a major U.S. facility for central and southern Africa.

Pentagon officials, outlining project details for the first time, also disclosed that the U.S. military has used the big base at Kamina in conducting unpublicized joint exercises with Zairian troops for several years.

The exercises involved fewer than 200 U.S. special forces troops and elements of Zaire's French-trained airborne division, officials said.

"We have had a couple of small-scale exercises with Zaire, and we would expect to continue," an official said.

The Central Intelligence Agency has also used the base to ship military aid, including sophisticated Stinger anti-aircraft missiles, to rebels fighting the Marxist government in Angola.

Administration officials said that interagency discussions have been under way for some time and that a decision on whether to begin negotiating for an access accord must be made within three months. That would permit use of \$2 million tentatively set aside by the Pentagon for the project this fiscal year.

The State Department is said to be considerably less supportive of the project because of concern that the administration will make a commitment to President Mobutu Sese Seko of Zaire that it cannot fulfill because of budgetary constraints.

The State Department also has expressed concern that a formal access agreement would give too high a profile to close military and security ties between the United States and Zaire, according to administration sources.

Mr. Mobutu is reported to be seeking a large U.S. financial commitment to the Kamina base. His attitude about a formal access accord is not known.

The base was built by Belgium in the mid-1950s.

## U.S., Britain Veto Sanctions On South Africa in UN Vote

By Eric Pace  
New York Times Service

UNITED NATIONS, New York — The United States and Britain have vetoed a Security Council resolution that would have imposed mandatory sanctions on South Africa like those approved last year by the Congress over President Ronald Reagan's veto.

Ten countries voted in favor of the resolution Friday. West Germany, which is not a permanent member and lacks veto power on the council, also voted against the measure. France, a permanent member, abstained, as did Japan.

Diplomats here noted that the vote put the U.S. government in the position of vetoing a measure that strongly resembles one approved by its own national legislature.

The resolution was proposed by Argentina, Congo, Ghana, the United Arab Emirates and Zambia.

Voting for the resolution, in addition to the five sponsors, were Bulgaria, China, Italy, the Soviet Union and Venezuela.

Analysts said some advocates of the Security Council resolution wanted it to highlight the divergence of views on the sanctions issue between the Congress and the Reagan administration.

Like the sanctions approved by Congress, the Security Council measure would have banned the import of South African gold coins, military equipment and some food and mineral items; suspended landing rights for South African aircraft; and barred most investment in South Africa.

It also would have banned the sale of computers and nuclear technology to South Africa.

During the debate here, the United States said the sanctions "would fail to bring an end to apartheid in a peaceful manner."

Herbert S. Okun, the acting U.S. representative, added that mandatory sanctions would "make it difficult if not impossible to achieve internal reconciliation and regional economic development."

But he harshly criticized apart-

## Opium Warlord Is Put on Defensive

### Burmese and Thais Reportedly Launch Separate Attacks

By Barbara Crossette  
New York Times Service

CHIANGMAI, Thailand — An opium warlord whose narcotics trafficking supports an armed rebellion against Burma is reported to be under separate military attacks from Burmese and Thai forces.

The 54-year-old warlord, known as Khun Sa, outraged officials in both countries in January by holding a news conference in rebel-held territory in Burma where he boasted to reporters about a bumper opium crop.

Khun Sa's power and his personal wealth have continued to grow, assisted by inaccessible terrain, lax border surveillance and a large network of corruption surrounding the heroin trade in Thailand.

Both Thailand and Burma have recently begun new efforts to curtail opium production in the Golden Triangle, an area where Laos, Thailand and Burma meet. But despite spraying in Burma and the burning of poppy fields by Thai troops, this year's regional opium crop may reach a record 900 tons, narcotics experts say. Most of it will come from Burma.

The military operations begun this week on both sides of the Thai-Burmese border do not appear to be coordinated, according to diplo-

mats and Thai officials. Thai troops are concerned primarily with keeping Khun Sa's army out of Thailand should the Burmese force his soldiers toward the border.

Burma's army is reported to be taking advantage of the annual dry season to strike at the heart of Khun Sa's military operation, a mountain camp called Doi Lang, which is west of the northern Thai town of Chiangrai.

[A Burmese attack Saturday against a large Karen ethnic minority rebel stronghold near the Thai border has driven about 1,000 Karen civilians into Thailand, Thai police said Sunday, according to a Reuters report from Bangkok.]

[The police said that Burmese troops shelled Klerdy, a Karen base about six miles (10 kilometers) inside Burma, with mortars through most of Saturday. They also said that Khun Sa's guerrillas released four Thai soldiers who had been taken hostage Thursday in Chiangrai Province.]

Burmese officials are stepping up the spraying of opium fields, according to the ethnic Shans who inhabit the area. Many of the Shans do not accept Rangoon's authority, despite more than 40 years of Burmese independence. Shans are related to the Thai people, who also

originated in southern China. Many Shans have settled in Thailand.

The Burmese crop eradication program uses an American-supplied herbicide, dichlorophenylacetic acid, or 2-4-D. The herbicide was a component of Agent Orange, which the United States used during the Vietnam War.

In the Shan area, the spraying not only destroys the opium but also weakens the Shan economy generally and, Rangoon hopes, the rebellion it supports. Shans say they have suffered physical damage, that food crops and animals have been hurt and that villages have been made unlivable by contamination.

Western chemical-warfare experts based in Thailand say that while they have not tested Shans who say they have been injured by the herbicide, they do not believe that 2-4-D could be the cause of animal or human fatalities or illnesses. They acknowledge that food crops such as cabbages or other broad-leaf greens could be destroyed.

Militarily, most diplomats believe, Rangoon's forces have little chance of defeating Khun Sa. His mountain strongholds, at Doi Lang and elsewhere along the sparsely populated frontier from Mae Hong Son north to the Laotian border, are heavily fortified and in almost impassable terrain.

But diplomats and regional officials who have followed the fortunes of more than a half-dozen ethnic rebellions and a Communist insurgency in Burma say that the government of Ne Win, the Burmese general who has ruled the country for nearly a quarter of a century, has begun to make real progress in pushing back ethnic armies after decades of stalemate.

Refugees from Karen and Shan areas reaching Thailand report an increased Burmese military presence along the Thai-Burmese border.

In northeastern Burma, along the Chinese border, Ne Win has also apparently scored some significant victories against Burmese Communist Party strongholds.

## Waldheim Sees Hussein At Start of Vacation

Reuters

VIENNA — King Hussein of Jordan arrived in Austria for a skiing holiday Saturday. He was welcomed at the airport by President Kurt Waldheim.

Mr. Hussein, who piloted his jet, will spend two weeks in the Austrian Alps with his wife and children. He took a special train to the province of Vorarlberg.

## Everything in red and white.

Albariño. The most aristocratic wine of the Northwest of Spain. Ideal for seafood.

Rioja. Most famous of Spanish wines. The reds are perfect with meat. It makes a good appetizer.

Navarra. Its rosé is soft and fruity. Excellent quality. Ideal with rice, eggs, pasta and meat.

Cava del Penedès. More than a century of tradition and internationally reputed. Goes with dessert or meals.

Rueda. Light and fresh. In spite of its appearance, its alcohol content is over 13°.

Alella. Typical from Barcelona province, praised by the Roman emperors. Highly recommended with fish.

Jerez (Sherry). The varieties "Fino", "Oloroso", "Amontillado", "Manzanilla" and "Palo Cortado" are ideal for the appetizer.

Carliena. Its alcohol content can reach 15°. Very strong aroma, excellent bouquet and body. Matchless with game.

Spain is blue like her skies and seas. Green like her forests. Golden like her beaches. Grey and brown like her mountains... But besides there are also colours that you can taste. Red and white. Her wines. Albariño, Rioja, Jerez, Rueda, Navarra, Bierzo, Valdepeñas, Alella, Ribeiro, Penedès, Jumilla, Cariñena, Valladolid and more... Wines as varied as the landscape, customs and traditional fare of the country itself. With one thing in common: quality. Every wine has its moment. Its accompaniment. Its glass. Its place. To know that is another way of getting to know Spain. And it's as easy to learn as it is to enjoy.

Spain. Everything under the sun.

مكتبة الأصيل



## U.S. Officials Puzzled By Cache of Unclaimed Weapons in Honduras

By Stephen Engelberg  
and James LeMoine  
New York Times Service

WASHINGTON — A large cache of Soviet-made arms sitting unclaimed and unusable in a warehouse in Honduras has become one of the latest mysteries emerging from the federal and congressional investigations of the private network to arm the Nicaraguan rebels.

Congressional investigators and administration officials have been looking into the possibility that the purchase and delivery of the weapons were arranged by Lieutenant Colonel Oliver L. North, the dismissed National Security Council aide who was directing private efforts to aid the rebels, also known as contras.

These sources said that there was no direct evidence tying Colonel North to the shipments. Several sources said the cache could be a result of an arms deal gone sour that was put together without U.S. government help.

But a Honduran with close ties to Honduran military and government officials said the initial shipments were delivered by a Danish freighter known to have been subsequently used by Colonel North's associates to ferry arms to the contras.

Administration officials said the Central Intelligence Agency had refused to let any of the \$100 million that Congress provided to the contras be spent on the weapons because it was not known who paid for them.

A lawyer for the Miami arms dealer who brokered the weapons, which the dealer offered to the contras for \$20 million, said Saturday that a private "foreign interest" had initially paid for the arms, which include Kalashnikov assault rifles.

The lawyer, Theodore Klein, said the initial purchaser had planned to sell them to the Honduran military, which in turn would sell them to the contras. Mr. Klein insisted that Colonel North had no part in shipping the weapons or in any other aspect of the deal.

But the officials and investigators said they were intrigued by where the money came from to underwrite the multimillion-dollar cost of buying the weapons and shipping them to Central America. The weapons in the warehouse, they said, could help explain how some of the tens of millions of dollars contributed by foreign governments on behalf of the contras was spent.

The Honduran source said he was not sure who had paid for the weapons, which are now being stored in a warehouse owned by the Honduran military in Tegucigalpa.

The source said the arms were to be sold to the contras by a small group of Honduran military officers, who would share the profits

with the two U.S. arms brokers who arranged the deal. Cooperation of Honduran military officials has been essential in maintaining the flow of arms to the contras.

The weapons have become a matter of dispute within the Honduran military, with junior officers charging that the deal is one of several cases involving corruption by senior officers who have profited from supplying the contras. The young officers charged that profits rather than national interests had motivated the support of their superiors for the contras.

Administration officials said the CIA and the State Department were adamant about not buying the weapons, which are like those already used by the contra forces.

"The weapons were put there by somebody who was waiting for a deal to take place," a well-placed American official said. "We don't have any idea who's behind it. We don't know whether it's drug money, laundered money or what. That's why we're staying as far away from this as possible."

According to administration officials and the Honduran source, the deal was brokered by Ronald Martin, who is associated with a Miami-based concern called R.M. Equipment.

Mr. Martin worked through a contractor in Honduras, a Cuban-American veteran of the CIA named Mario de la Mico, who, a congressional source said, had provided important assistance to the contras.

Mr. Klein said Saturday, "The weapons would not have been shipped if there were not assurances they would be paid for." He declined to identify the original purchaser of the arms, which he said were bought mostly in Western Europe, beyond saying it was a "private foreign interest" and not a government.

He said that the Honduran military had taken possession of the weapons but had not yet paid for them. He added that Mr. Martin would soon take legal action against Honduras if he were not paid.

Investigators have been puzzled by the timing of the shipments to Honduras. According to administration officials, the weapons began arriving in Honduras in mid-1985 and continued to arrive at the warehouse in early 1986, when Congress appeared on the verge of resuming aid to the contras.

In the same period, weapons deliveries arranged by Colonel North and his associates were flowing to the contras.

## U.S. Visa Lottery: It's Luck of Guess Who

The Associated Press

WASHINGTON — Irish applicants won the biggest block of the 10,000 U.S. immigration openings that will be made available this year and next to people who normally would not qualify, according to figures announced over the weekend. There were 1.3 million applicants, and the Irish won 3,112 openings.

No applicants from Albania, Guatemala, Liechtenstein, Luxembourg, Monaco, New Caledonia or San Marino were successful.

The openings were offered under a law designed to help people in 36 countries and territories whose emigration to the United States has decreased since 1965.

For years, all 270,000 immigration openings each year have been filled by people with special attributes such as desirable skills or close relatives living in the United States.

Under the one-time offer to 5,000 people this year and 5,000 in 1988, the only main requirements were a desire to come to the United States and lots of luck.

To give applicants an equal chance, the State Department advertised in the 36 countries and territories that anyone sending entry forms to a special post-office box in Washington would be selected on a first-come, first-served basis after midnight Jan. 21.

The estimated 400,000 requests received before then were thrown away, as were those sent mistakenly to U.S. embassies abroad.

The first several thousand received Jan. 21 were ranked in order of receipt and computerized. The estimated 900,000 letters received after that arrived too late.

Canada was second in the sweepstakes with 2,078 winners. Then came Britain with 1,181, Indonesia with 810, Poland with 592, Japan with 518 and Italy with 315.

Now that the winners have been picked, U.S. embassies are mailing notifications and requests for biographical data.

Under the law, authorities have until Sept. 30 to process the first 5,000 and Sept. 30, 1988, to process the next 5,000. Applicants

who fail to provide the necessary papers in time could be out of luck. In addition, some of the applicants will be ineligible for various reasons, such as criminal records, and others may decide they do not want to become U.S. residents after all.

Ruth van Heusen, a State Department spokeswoman, said the department had set aside a number of applications beyond the first 10,000 in case there are dropouts.

Here is the State Department's list of the number of winners from each country:

Albania 0, Algeria 15, Argentina 170, Austria 32, Belgium 63, Bermuda 6, Britain 1,181, Canada 2,078, Czechoslovakia 27, Denmark 54, Estonia 7, Finland 39, France 201, East Germany 20, West Germany 311, Gibraltar 1, Guatemala 0, Hungary 32, Iceland 4, Indonesia 810, Ireland 3,112 and Italy 315.

Also Japan 518, Latvia 1, Liechtenstein 0, Lithuania 3, Luxembourg 0, Monaco 0, New Caledonia 0, Netherlands 108, Norway 9, Poland 592, San Marino 0, Sweden 129, Switzerland 96 and Tunisia 16.

## Convent Near Auschwitz Camp to Be Removed

By Thomas Netter  
International Herald Tribune

GENEVA — Roman Catholic leaders from Poland, France and Belgium, at a meeting with European Jewish leaders here, agreed Sunday to remove a Carmelite convent at the grounds of the Auschwitz and Birkenau concentration camps in Poland within two years.

Theo Klein, president of the Council of Jewish Institutions in France, said the Catholic group, which included the archbishops of Paris, Lyon, Brussels and Krakow, the Polish city near the Auschwitz camp, had agreed to establish an interreligious center away from the camp to provide a place for Catholics and Jews to pray and meditate and eventually house the 10 Carmelite nuns who had lived in the convent.

Mr. Klein said the agreement resolved a lingering dispute between Roman Catholic and Jewish leaders over the convent.

The establishment of the convent had caused dismay among Jewish groups in the United States and

Western Europe who regarded it as an affront to the memory of Jews who were murdered at Auschwitz during the Nazi occupation of Poland in World War II.

"I don't want to talk about a victory, but this is a great satisfaction for us," Mr. Klein said, "because what was also really at stake were the relations between the Catholic Church and the Jewish people, a relationship which, as we know from history was not always easy."

By substituting the interreligious center away from the camp for the convent, which was located in an unused theater just outside the Auschwitz site, the church leaders apparently hope to avoid recriminations from members of either faith.

More than two million Jews and from 1.25 million to 1.5 million non-Jews, most of them Polish Roman Catholics, were killed at the camp.

West European Jews have insisted that the camp be preserved as a monument of the mass murder of Jews there. But Catholic groups,

such as one called Aid to the Church in Distress in West Germany, had argued that the Carmelite sisters were praying and doing penance for all who died there.

The issue has continually raised strong emotions. Some senior church leaders have questioned the establishment of the convent at the walls of the camp in light of a widespread perception of Auschwitz as a symbol of the Nazi effort to exterminate the Jews.

But they also noted that Pope John Paul II canonized a Polish priest, Maksymilian Kolbe, in Auschwitz, where he died of starvation in a punishment cell in place of a married prisoner.

Participating in Sunday's meeting were Albert Decourtray, archbishop of Lyon, Jean-Marie Lustiger, archbishop of Paris, Godfried Danneels, archbishop of Brussels, and Franciszek Macharski, archbishop of Krakow.

The Jewish group was led by René-Samuel Sirat, the grand rabbi of France, Mr. Klein, and Ady Steg, president of a committee opposing the convent.

## TRIAL: War Crimes, Unity

(Continued from Page 1)  
open and a fresh start of corpses removed for burning.

In the audience are former concentration camp victims and their relatives. There are also younger people, who say they hope to learn about a horrific event that has shaped their lives.

Avi Goldberger, 20, is a yeshiva student whose family emigrated here from Hungary after the war. His mother survived the Auschwitz concentration camp; his father survived Bergen-Belsen. Most of their relatives were murdered.

He said he is here to fill in the silences that rule his home whenever the Holocaust comes up.

"They don't talk about it," he said of his parents. "Even when

they are asked about it, it's very hard for them to answer."

Some commentators have seen the invocation of the Holocaust as an attempt by Western-born Ashkenazi Jews to dominate the Sephardim Jews, most of whom come from Arab countries and who did not suffer similar losses.

But like Yechiel Halevi, 19, a Yemenite Jew, many Sephardim are attending the trial.

"It doesn't matter where my family comes from," he said. "I'm a Jew and that is the most important thing."

Mr. Demjanjuk remained all but silent last week. After waving to the crowd the first morning and shouting "Good morning!" in Hebrew, he has been quiet and expressionless.

According to the prosecution, he was a Ukrainian prisoner of war who volunteered for death camp duty to save his life. He is accused of then carrying out his orders with sadistic enthusiasm.

Mr. Demjanjuk, who was stripped of U.S. citizenship in 1981 for concealing his past and was extradited to Israel last year, says he is a victim of mistaken identity.

This week, his claim will be tested as the prosecution calls the first of eight Treblinka survivors expected to identify him as "Ivan the Terrible," the brutal prison guard and executioner.

"If he's innocent, then we must beg his pardon for this trial," said Anshel Oriel, 21. "If he's guilty, then all of us on the right, the left, the socialists, the nationalists, Ashkenazi and Sephardim — will agree that he must be punished."

Mr. Demjanjuk, 65, faces death by hanging if convicted.

## NORTH: Papers Destroyed

(Continued from Page 1)  
ments had been destroyed, government officials said the destruction was routine, and that National Security Council regulations required that many classified documents be "shredded" at the end of each day.

But Mr. Walsh's decision to grant immunity to Ms. Hall would seem to indicate that the document destruction was not routine and might have involved obstruction of justice, sources said.

One of the sources said that some of the material destroyed by Ms. Hall was retrieved, with her help, from the computer banks at the National Security Council.

In recent days, government sources have reported that extensive material from the computers, including National Security Council memorandums to and from Colonel North, had been retrieved.

The colonel and others apparently thought that the classified information had been purged.

The material has been turned over to the special prosecutor and to the presidential review board led by John G. Tower, the former Republican senator from Texas. The board's report is expected to be released Thursday.

There were these related developments:

• The Senate majority leader, Robert C. Byrd of West Virginia, accused White House officials of involvement in a campaign to cover up the extent of President Ronald Reagan's role in the Iran affair.

"I think there's been a great deal of lying and cover-up — not by the president himself, I'm not saying that — but it's obvious that those around him have engaged in a great deal of cover-up and deceit in an effort to protect the presidency," Mr. Byrd said Friday in an interview with the Los Angeles Times.

While Mr. Byrd would not identify the White House officials he suspected were responsible for a cover-up, he hinted strongly that he was referring to the White House chief of staff, Donald T. Regan, among others. It was on Mr. Regan's advice, sources said, that the president recalled his original testimony that in August 1985 he had approved an Israeli shipment of arms to Iran.

Mr. Regan was reported by The Washington Post to be nearing dismissal. Several people in the administration and in Congress have been urging his removal because of his handling of the Iran affair.

After a week of White House turmoil and publicized conflicts with Nancy Reagan, Mr. Regan was described by one Republican source close to the administration as "all but out the door."

■ CIA Aide Assailed North  
The Central Intelligence Agency's No. 2 official reprimanded Colonel North in early 1984 for secretly proposing that President Reagan authorize planning to "neutralize" terrorists, The Washington Post quoted two sources as saying.

The deputy director of central intelligence, John N. McMahon, was so angry at Colonel North's choice of words — which he feared might be interpreted as presidential approval of assassinations — that he telephoned the colonel late at night and called him an unprintable name, the sources said.

Whether the wording of the still-classified document was changed is not known.

## David H. Susskind, Talk Show Host

United Press International  
NEW YORK — David H. Susskind, 66, a television producer and longtime talk show host, was found dead of natural causes Sunday in his hotel room, one day before he was to enter a hospital for tests, police said.

Mr. Susskind, a prolific television producer, won 27 Emmy awards and three Peabody awards.

His syndicated talk-show program, initially called "Open End" because it had no time limit and later called "The David Susskind Show," began in 1958 and quickly gained notoriety because of heated sessions with Nikita S. Khrushchev and Vice President Richard M. Nixon.

He worked as an independent producer and talk show host and was viewed as an easy-going interviewer until he talked with Khrushchev.

Mr. Susskind said things that angered Khrushchev. He drew a vitriolic retort from Khrushchev when he described the Russian leader's policies as "baying at the moon."

Mr. Susskind was born Dec. 19, 1920, in Brooklyn, Massachusetts, and graduated from Harvard with honors. He served in the navy dur-

## Andy Warhol, 58, Dies; He Turned Pop Images Into a High Art Form

Compiled by Our Staff From Dispatches

NEW YORK — Andy Warhol, 58, who turned popular images into high art, died Sunday in his sleep of a heart attack.

Mr. Warhol was pronounced dead at New York University Hospital. He had undergone gall bladder surgery at the hospital Saturday.

Born Andrew Warhola, one of three sons of Czechoslovak immigrants living in Pittsburgh, Mr. Warhol worked as a fashion illustrator until his success with a Campbell Soup can in 1962 caused him to turn to pop art.

He also produced and filmed off-beat movies, including an eight-hour show based on a man asleep in bed.

He almost died in 1968 when he was shot by an actress, Valerie Solanas, at his office in New York.

Mr. Warhol attended Carnegie Tech, now known as Carnegie-Mellon University, and graduated in 1949 with a bachelor's degree in art. After doing odd jobs in Pittsburgh, Mr. Warhol went to New York and began his work as a fashion illustrator.

In 1957, he won the Art Directors Club medal for a shoe advertisement. Then in 1962 he conceived the Campbell Soup can as a pop art symbol. It was regarded as an avant-garde approach and from that time onward, Mr. Warhol was considered a genius.

He set up a studio in New York's Union Square that he called The Factory. It became the scene of several Warhol movies, among them "Sleep," "Bike Boy," "Chelsea Girls," "Nude Restaurant," "Lonesome Cowboys," "Trash," "Bad," and "Andy Warhol's Frankenstein."

Mr. Warhol liked to associate with New York celebrities and often could be found dancing in the city's discos.

"He made his own lifestyle a work of art," said Richard Oldenburg, director of the Museum of

Modern Art. "He was one of the first people to really become a star as an artist, and once celebrity came he certainly enjoyed it."

Mr. Warhol's fame emanated above all from his innovative and influential pop art, his representation of commonplace commercial items and circumstances as art itself. With ever-present camera and tape recorder, he came through his work to be viewed as a recorder of society.

In 1969 he created Interview magazine, a compendium of jet-set gossip. In the 1970s, he produced images of the glamorous that filled the entire fourth floor of the Whitney Museum of American Art in 1979.

In recent months, he produced a program for MTV called "Andy Warhol's Fifteen Minutes," a reference to his comment that in the future, everyone would be famous for 15 minutes.

Although many first regarded Mr. Warhol as an artistic fraud, "he was a serious artist whose poster was masterpieces," said William Rubin, chief curator of painting and sculpture at the Museum of Modern Art. "He was a pioneer of image-appropriating pop art, and the implications of his ideas are still unfolding in post-modernism."

The Warhol work that he fetched the highest price to date is painting of 200 one-dollar bills. It was sold for \$385,000 at an auction in 1986 in New York.

In a rare explanation of his work Mr. Warhol once said he got his soup can idea from an art instructor who told him he should paint things that were important to him.

"I'd been eating soup for lunch for 20 years so I painted it," he said.

Mr. Warhol was pronounced dead at New York University Hospital at 6:31 A.M. from a heart attack, said a hospital spokesman, Diane Goldstein. He had undergone gall bladder surgery at the hospital Saturday, she said.

## ARRESTS: 4 Leaders of Direct Action Held in France

(Continued from Page 1)  
near future and names of people that the group planned to kidnap.

One room in the farm appeared to have been equipped to hold a kidnapping victim, they said.

Since it was founded in 1979, Direct Action has been blamed for about 80 attacks, mainly bombings in which no one was killed.

The four detained Saturday are members of the group's so-called international section that is believed to have links with the West German Red Army Faction and the Belgian Fighting Communist Cells.

Neighbors at Vitry-aux-Loges said that Miss Menigou and Mr. Rouillon, who were known locally

as "Nadine" and "Robert," traveled in a car with Belgian license plates.

Miss Aubron is married to Régis Schleicher, another Direct Action leader, whose trial in December for the murder of two policemen was suspended after he threatened those taking part in it with "proletarian justice" and five jurors withdrew.

It was the Schleicher trial that prompted the government to draft a law permitting no-jury trials in terrorist cases. The Abdullah trial, to be conducted by a panel of seven judges, is the first of its kind.

Mr. Abdullah is charged with complicity in the 1982 murders of a U.S. military attaché, Lieutenant

Colonel Charles R. Ray, and of an Israeli diplomat, Yacov Barsimantov. He faces a similar charge for the attempted assassination of the U.S. general in Strasbourg in 1984.

Despite the blow to Direct Action, police stressed Sunday that they were still planning maximum security during the Abdullah trial.

The Direct Action arrests brought a break in the almost permanent tension between President François Mitterrand, a Socialist, and his Gaullist prime minister, Jacques Chirac.

Mr. Mitterrand asked Mr. Chirac to thank all those involved in the arrests and spoke of the operation's "remarkable success."

## BEIRUT: Syrian Troops, Tanks Move Into West Beirut

(Continued from Page 1)  
dead and 560 wounded in the worst battles in three years.

The Syrian troops are backed by some 100 Soviet-made T-54 tanks and lines of artillery and rocket launchers. They moved out of the Druze-controlled Choueifat mountains overlooking the capital at dawn and arrived in the afternoon.

The troops quickly seized Beirut International Airport, which has been closed since Feb. 1. Hundreds of soldiers dug trenches on the perimeter of the airport, which lies near two large Palestinian refugee camps. They set up machine guns and grenade launchers and deployed artillery.

Troops also established other positions on the outskirts of the city, then moved into the heart of the Moslem sector, taking positions in the Raoucheh, Manara and Ramlet Al Balida neighborhoods, witnesses said. The areas were controlled by the Druze militia.

Tanks and trucks also took up positions around the 40-story Murr Tower, an Amal stronghold. There was little likelihood of

clashes between the Syrians and the militia, which are Syrian allies.

Brigadier Kanaan urged "all gunners to withdraw from the streets of Beirut immediately" and called on militiamen who kidnapped other Lebanese during the fighting to release the hostages or face "no mercy."

Asked if the Syrian presence could bring the release of kidnapped Westerners, Brigadier Kanaan said, "We hope for the best."

He added: "All the people here are hostages. We are also hostages. But this is a humanitarian issue that we hope to solve, that God willing, we will solve."

In Washington, a State Department spokesman, Sondra McCarthy, said the United States "deplores the tragic suffering of the past week" but cautioned that no foreign power was likely to restore order in Lebanon.

She said, "The past 12 years in Lebanon provide ample proof that no external force can impose political or security arrangements."

In Israel, state-run radio said Defense Minister Yitzhak Rabin

told the cabinet there was no immediate cause for concern unless the Syrians set up ground-to-air missile batteries in Beirut.

Mr. Rabin told Israeli Army radio that, "from Israel's point of view, it would be preferable that the Syrians not return to Beirut, even in a smaller force."

"We'll see what develops, and in light of this we'll consider what steps to take," he said.

The Syrian intervention also was opposed by the Lebanese president, Amin Gemayel, a Christian, and other leaders in Christian East Beirut. They accused the Moslem leaders who invited the Syrians of acting unconstitutionally.

2 Die in Danish Copter Crash  
COPENHAGEN — The pilot and engineer of a Danish Navy helicopter were killed late Friday when the craft, on a routine flight, crashed off the island of Faeroe in the North Atlantic. The cause of the crash was unknown.

INTERNATIONAL POSITIONS		
You will find below a listing of job positions published last Thursday under the rubric International Positions.		
TITLE	SALARY	EMPLOYER
TECHNICAL AUTHOR/EDITOR	Good	Crypto AG
ECONOMISTS	Good	The Bank for International Settlements.
FACULTY POSITIONS	Competitive	Faculty of Arts & Sciences.
ENGLISH-LANGUAGE EDITOR	Attractive	Radio Free Europe/Radio Liberty
REGIONAL SALES MANAGER	Highly competitive	R.J. Reynolds Tobacco International S.A.

If you haven't seen last week's INTERNATIONAL POSITIONS rubric, please ask for a free copy: Max Ferrero, INTERNATIONAL HERALD TRIBUNE, 92521 Neuilly Cedex, France. Tel: (1) 46.37.93.81. Telex: 613995

INTERNATIONAL CLASSIFIED		
(Continued From Back Page)		
<b>ESCORTS &amp; GUIDES</b> <b>INTERNATIONAL ESCORT SERVICE</b> <b>USA &amp; WORLDWIDE</b> Head office in New York 300 W. 56th St., N.Y.C. 10019 USA 212-765-7896 212-765-7754 MAJOR CREDIT CARDS AND CHECKS ACCEPTED Private Memberships Available	<b>ESCORTS &amp; GUIDES</b> <b>ARISTOCATS</b> London Escort Service 128 Wigmore St., London W.1. All major credit cards accepted Tel: 07 27 41 7422 12 noon - midnight	<b>ESCORTS &amp; GUIDES</b> <b>CHERSEA ESCORT SERVICE</b> 51 Beauchamp Place, London SW2. Tel: 01 245 537 0747 (4-12 pm) * AMSTERDAM ESCORT SERVICE. 66 11 20
<b>LONDON</b> <b>Portman Escort Agency</b> 67 Chiltern Street, London W.1. Tel: 484 3724 or 484 1158 All major credit cards accepted	<b>REGENCY NY</b> <b>WORLDWIDE ESCORT SERVICE</b> 212-538-9277 or 763-1864	<b>ESCORTS &amp; GUIDES</b> <b>FRANKFURT &amp; SUBURBAN</b> Caroline's Escort & Travel Service. Tel: 069/43 56 53
<b>LONDON</b> <b>KENSINGTON</b> ESCORT SERVICE 10 KENSINGTON CHURCH ST, W8 Tel: 937 9136 OR 937 9130 All major credit cards accepted.	<b>MAYFAIR CLUB</b> ESCORT SERVICE from 5pm BOTTLEBAR (01) 76-025-1155 THE WALKER (01) 76-040-79 96	<b>TOPCATS INTERNATIONAL</b> London & Heathrow areas. National 02022 4321, ext 0282 4331
<b>LONDON</b> <b>BELGRAVIA</b> Escort Service. Tel: 736 5877.	<b>CAPRICE-NY</b> ESCORT SERVICE IN NEW YORK Tel: 212-737 3291.	<b>ISRAEL VIP ESCORT SERVICE</b> Tel: 03-255353 <b>"ENGLISH" Cologne/Paris/Düsseldorf</b> All areas covered. 0211/381141.
<b>LA VENTURA&lt;/</b>		



MONDAY, FEBRUARY 23, 1987

Page 7

EUROBONDS

Stocks, G-5 Session Steal  
Spotlight From New Paper

By CARL GEWIRTZ

PARIS — Eurobond underwriters fought a losing battle last week trying to win investor attention. The bond market could neither compete with the buoyant stock markets in New York, London and Tokyo nor overcome the wariness about the outcome of the weekend meeting of finance ministers from six leading industrial nations.

This left underwriters sitting on most of the paper they marketed last week, but they weren't overly concerned.

In London, bankers were expecting the weekend meeting of finance ministers and central bank officials to result in at least a temporary stabilization of exchange rates. Bankers said that a stability should encourage a shift into Eurodollar bonds from lower yielding assets in other currencies.

But in each currency sector, bankers said they saw good reasons why investors should come flocking back. In Frankfurt, bankers are confident that Deutsche mark bond buyers are poised to pocket additional capital gains. Their theory is that the level of real DM interest rates, or what is left after subtracting the rate of inflation, is still too high, leaving plenty of room for coupon levels to decline and bond prices to rise.

As for European bonds, bankers expect to see increasing demand from Japanese investors who prefer to remain in yen to avoid exchange-rate risks, but are attracted to the higher yields than are on available in the domestic bond market.

Investors, however, were unimpressed with such reasoning and avoided new commitments. This was made clear by the response to the \$200 million of five-year notes offered by General Motors Acceptance Corp., a frequent but popular issuer. The 7% percent notes were priced at 101, or \$1.01 for each \$1.00 security. Allowing for the underwriting fees of 1% percent, the notes were priced to yield about 61 basis points, or 0.61 of a percentage point, over comparably dated U.S. Treasury paper.

Bankers, usually quick to carp at the pricing on issues they have not arranged, assessed GMAC's terms as fair. But investors were not attracted and the paper ended the week at a discount of 2 points.

ONLY THREE OF THE NINE fixed-rate Eurodollar bonds offered last week appeared to be selling, and that was because they were considered attractive asset swaps. The yields were higher than those that are currently available on outstanding bonds of the same maturity from similar-quality issuers, including investors to sell what they held and replace it with the new paper. But little new money was being committed to the market.

New Zealand, whose debt is rated double-A, priced its \$150 million of 10-year at 99% bearing a coupon of 8 percent. Less the 2 percent fees paid to underwriters, the paper yielded 93 basis points over Treasury paper, a big pick-up over what outstanding 10-year bonds currently yield. The bonds ended the week down 1.6 points, comfortably within the commissions paid to underwriters, and yielding 88 basis points over Treasury paper.

Bankers who complained about this issue said it was priced too generously and that New Zealand could have paid less.

At the short end of the market, Atlantic Financial, a U.S. savings and loan association, offered \$175 million of three-year collateralized notes that were backed by U.S. Treasury bonds, agency bonds and cash, giving the issue a triple-A rating.

Priced at 101 1/4 with a coupon of 7 1/2 percent, the paper was offered to underwriters with fees of 1 1/2 percent to yield 65 basis points over the Treasury curve. The notes ended just within the fees at a discount of 1.3 points.

Macmillan Bloedel, whose debt is rated triple-B, offered its \$100 million of 9 percent, nine-year bonds at 100 1/4. Less the fees of 2 percent, the bonds yielded 175 basis points over Treasury debt and made good fodder for a swap into floating-rate debt below the London interbank offered rate.

The remaining issues languished, particularly the \$250 million, five-year notes issued by General Electric Credit. The paper was priced to yield 32 basis points over the Treasury curve, a level that the market judged too skimpy by far. Numerous investment bankers said they refused the invitation from Union Bank of Switzerland to co-manage the issue, and UBS was estimated to be left holding some \$175 million on its own books. The notes ended the week down 2 1/2 points.

In the DM sector, the European Community's 5% percent coupon on 300 million DM of six-year notes compared unfavorably with domestic yields of 5 1/2 percent and the paper did not sell.

Avis Financial, a unit of Avis Rent a Car, set a coupon of 5% percent on five-year notes and ended the week down 1 1/2 points, just inside the underwriting fees of 2 percent.

Increasingly, the market is being used as a means to create

See EURO BONDS, Page 9

Debt Set  
A Record  
In 1986

World Bank Sees  
Global Threat

Compiled by Our Staff From Dispatches

WASHINGTON — Third World debt has passed \$1 trillion for the first time and threatens the global financial system, according to the World Bank.

The bank, in its most pessimistic assessment in years, said in a report released Friday that unless Third World economies expand, relations between debtors and creditors could break down with "consequent lasting damage to the international financial system and world economy."

The bank estimated total developing country debt last year at \$1.035 trillion, compared with \$992 billion in 1985.

The bank said projections for this year showed an increase of 4 percent, to \$1.080 trillion.

Charles Larkum, who heads the World Bank's External Debt Division, said that total debt, when adjusted for inflation, dropped last year. But other officials cautioned that this was no cause for jubilation.

The fact that debt did not increase much last year "is not a good thing in the current circumstances," said Jean Banales, who heads the bank's Economic Analysis and Projections Department.

"It is not a good thing," he added, "because it reflects the drying up of financing following the Mexican crisis almost half a decade ago and because it imposed on developing countries an enormous adjustment effort."

Bank officials, in the report and in a news briefing, indicated that the global debt initiative launched in October 1985 by the U.S. Treasury Secretary, James A. Baker 3d, was not showing desired results.

Mr. Baker proposed new lending to debtor countries by commercial banks and multilateral development banks, and urged a stronger role for the World Bank in dealing with the debt crisis. He said stronger efforts should be made to help countries grow out of their debt problems, contending that austerity programs alone would not be enough.

But lending from commercial banks has dropped in recent years, even as lending from government and intergovernmental bodies such as the World Bank has been increasing. The World Bank lent poor countries more than \$16 billion in the year ended June 30.

"Bankers' attitudes have hardened," the report says, "and the perceived incentives for further lending have been weakened."

The bank's annual study of poor countries' debt indicated the need had maintained relations with creditors by stalling development and reducing their people's incomes.

The report said that net transfer of funds from all developing countries to their creditors rose from \$26.3 billion in 1985 to \$29 billion in 1986.

The outflow reverses the more usual flow of capital from rich countries to poor ones, which allows the construction of roads, dams, farms and factories in the poor countries, creating jobs and raising living standards by the poor countries are not enough to get them growing again and calls for new lending from abroad.

(Reuters, AP)

A Superstar and His Unflashy Firm

Mismatch of Siegel, Kidder May Have Led Both Astray

By William Glaberson

New York Times Service

NEW YORK — In the days when Martin A. Siegel was riding high as one of the country's top takeover specialists, junior associates at Kidder, Peabody & Co. admiringly called him the baron. "He was pretty, he was fast," one of them explained.

He was, in short, all the things that Kidder, Peabody was not. The 122-year old investment bank was decidedly unflashy. It was plagued with uncertainty about the role it wanted to play on Wall Street. And it moved painfully slowly in a financial world that was racing ever faster.

For many years, the mismatch seemed to work. Mr. Siegel brought Kidder to the forefront of the takeover business by persuading companies that they needed him to defend them against unwanted takeover bids. In the process, the young investment banker became a star.

Mr. Siegel was a Kidder Peabody man. He arrived there at the age of 23 and did not leave for 15 years. But he outshone his firm in public, gained extraordinary influence in private and grew impatient with its progress.

Now, because of Mr. Siegel, Kidder has been drawn into Wall Street's insider-trading scandal. By his own account, he was routinely violating the law, supplying the arbitrageur Ivan F. Bosky and the government charges. Kidder's own traders, with confidential information on corporate strategies, Kidder has not been charged with wrongdoing.

It may be hard to understand why a polished family man who reportedly earned \$2.5 million a year would descend into the world of passwords and bagmen.

But to some extent, the tensions between Kidder and the superstar it fostered may have contributed to pressures that helped lead both astray.

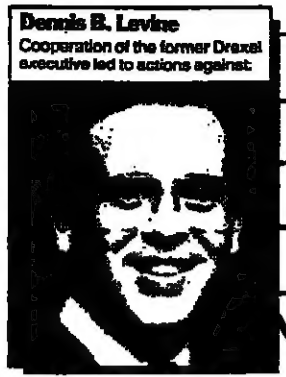
As Kidder struggled to define itself, an impatient Mr. Siegel may have come to conclude that he did not have to answer to anyone but himself.

In any event, the scandal may well impede Kidder's hopes of becoming a top-tier investment bank. In April, Kidder took a major step in that direction: an exchange for access to several hundred million dollars of desperately needed new capital, it sold an 80-percent interest to General Electric Corp.

But now, Kidder's managers are likely to be preoccupied with the scandal for years.

Analysts already had been wondering whether Kidder, even with GE's backing, could make the steep climb into the major leagues of investment banking, which is largely monopolized by a half-dozen firms.

This is not the first time that the firm has had to cope with bad publicity. In 1984, Peter N. Brant, Kidder's \$1 million-a-year stockbroker, embarrassed the firm by testifying that he set up a scheme to trade on tips fed



Untangling the Web They Wove

With the cooperation of first Dennis B. Levine, then Ivan F. Bosky and Martin A. Siegel — each of whom has paid a high price for admitted insider trading — investigators have been led to an array of other investment bankers, traders and lawyers with admitted or alleged roles in trading schemes.

Michael Davidoff, former head trader at Bosky firm.

Martin A. Siegel

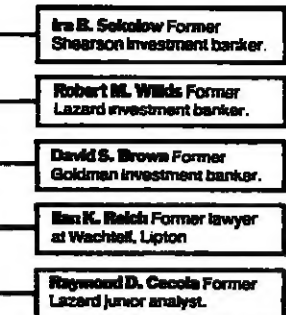
Cooperation of the former Kidder executive led to arrests of:



Robert M. Freeman Partner, head of arbitrage at Goldman

Richard S. Wagon Kidder, Peabody vice president

Timothy L. Tabor Former Kidder vice president



Ivan F. Bosky

Cooperation of the arbitrage led to arrests against:

Ira B. Sokolow Former Shearson investment banker

Robert M. Wildes Former Lazard investment banker

David S. Brown Former Goldman investment banker

Sam K. Raloff Former lawyer at Wechsler, Lipson

Raymond D. Canola Former Lazard junior analyst

Source: New York Times

to him by R. Foster Winans, a former Wall Street Journal reporter. Mr. Brant pleaded guilty to criminal charges.

Despite the current scandal, Kidder says that its plans for expansion are still on track. GE has provided a credit line of \$500 million for short-term financing so that Kidder can compete with several other top firms that are moving into merchant banking.

Merchant banking, institutions not only advise companies on takeovers and acquisitions but also provide financing, earning huge fees. In 1985, Kidder says, it placed \$500 million of high-yield debt securities. In

See KIDDER, Page 9

Gulf Oil States  
Meet to Bolster  
Crude Prices

Compiled by Our Staff From Dispatches

ABU DHABI — Oil ministers from Gulf Arab states met Sunday to discuss how to prop up faltering oil prices, amid signs of trouble with OPEC's latest agreement to boost prices.

The official Emirates News Agency said Sunday that the four OPEC producers in the region, Saudi Arabia, Kuwait, the United Arab Emirates and Qatar, were likely to call for an emergency meeting of the Organization of Petroleum Exporting Countries in mid-March to discuss mounting pressures on world oil prices.

However, the oil minister of the United Arab Emirates, Mana Saeed Otaiba, who said earlier this month that an emergency OPEC meeting might be necessary to consider further production cuts, said Sunday he did not think such a meeting was necessary.

Mr. Otaiba was speaking after acting as chairman of a meeting of the oil ministers from the six-nation Gulf Cooperation Council. The group also includes Bahrain and Oman, which are not OPEC members.

The four OPEC members account for about 40 percent of the cartel's total output.

The ENS quoted official sources in Abu Dhabi as saying: "The meeting of the four Gulf members in OPEC might pave the way for an emergency meeting of the 13-nation OPEC to discuss the latest developments in the world oil market."

It said such a call would be supported by the "majority of OPEC members, especially since four members — Qatar, Iran, Libya and Nigeria — are facing difficulties in marketing their crudes."

However, asked if an emergency meeting was necessary, Mr. Otaiba said: "No, I don't think so."

He also denied reports that OPEC was exceeding its output ceiling set in December, and specifically that the UAE was exceeding its quota.

OPEC is due to hold its next meeting in Vienna on June 25 but the ENS said there was an urgent need for an extraordinary session "before the crisis gets worse in the second quarter of this year, when demand on oil declines because of the end of the winter season."

At its last meeting in Geneva on Dec. 20, OPEC decreed a 7.25 percent cut in output to 15.8 million barrels a day and set a new official average price of \$18 a barrel from the previous range of \$14 a barrel.

Oil prices have slid back in the last few weeks after receiving an initial boost from OPEC's agreement, but perked up Friday as traders anticipated the weekend meeting could lead to new output curbs.

The U.S. benchmark grade crude, West Texas Intermediate, rose 33 cents to \$17.77 a barrel.

Source: The Gulf said the ministers were likely to reiterate their support for the OPEC pact.

They said the agenda was expected to include reported overproduction by some OPEC states, including the UAE, and the possibility of some members acting as "swing producers" to balance production.

Prices plunged in mid-1986 to less than \$10 a barrel from around \$30 in late 1985.

The sources said King Fahd of Saudi Arabia, who staked his prestige on the OPEC accord, could cut Saudi output to hold prices up.

Saudi Arabia, OPEC's biggest producer, has a quota of 4.13 million barrels a day in OPEC's agreed output ceiling of 15.8 million barrels a day set for the first half of 1987.

(UPI, Reuters)

Gulf Currency Grid

Gulf Arab states are likely to introduce a currency grid, broadly similar to the European Monetary System, within a year, as a first step toward creating a common Gulf currency, Kuwaiti's central bank governor, Sheikh Salem Abdul-Aziz al-Saud al-Sabah, said Sunday. Reuters reported from Kuwait.

Mexico's Sale of Stake  
In 2 Banks Is Criticized

New York Times Service

MEXICO CITY — Nearly five years after it nationalized the nation's banking system, the government has begun to return at least partial ownership to private hands, but in a way that has raised charges of favoritism and corruption.

An offering of one-third of the stock in two national banks, Banco Nacional de Mexico, known as Banamex, and Banco de Comercio, or Bancomer, began earlier this month at prices ranging from \$11 to \$24 a share.

After ten days of trading, Banamex stock was selling for \$33 a share and Bancomer for \$64. But stock analysts and small investors claim that most of the shares were made available beforehand to bank employees, managers and clients at considerably below anticipated market value.

Government officials have portrayed the offering and the rapid increase in the price of the shares as a sign of renewed confidence in Mexico's battered economy and a prelude to further privatization of the financial sector.

But a stockbroker who asked to remain anonymous said, "There has been a real desire to look after the image of this placement so that it does not appear to be a failure."

"Only one-third of the shares have actually been offered on the open market," he said. "One-third has been offered to important officers and other employees of the banks, often with stretched-out payment terms, and the rest were sold to major clients of the banks."

Brokers' houses said they had been deluged with complaints by private investors excluded from the private offering. A few newspapers have also reported allegations by investors of irregularities, and there has also been discontent among the brokers themselves, several of whom said that the stocks were being "given away almost as a gift."

Banamex and Bancomer are considered the strongest of Mexico's 19 state-owned banks.

In recent years, they have typically accounted for more than half the total profits of the banking sector. The financial sector as a whole, however, has been reeling from several years of high inflation and a depressed economy.

While Mexican bank profits rose 111 percent in nominal peso terms in 1986, to the equivalent of \$425 million through the end of November, according to statistics provided by the National Banking Commission, real growth has been modest at best.

Analysts said interest rates were high enough throughout much of the year to discourage new capital investment by potential borrowers but too low to attract large new deposits. For those reasons, analysts expect any response to future bank privatization efforts to be tepid at best.

U.S. Tool Orders  
Rose in January

New York Times Service

NEW YORK — New orders for U.S.-made machine tools rose 8.2 percent in January, the National Machine Tool Builders Association said Sunday.

But officials of the trade association said that the pace of new orders for machine tools, the power-driven devices used to shape metal parts, remained disappointing. Measured against January 1986, orders fell 22.5 percent. The orders amounted to \$147.7 million in January, against \$136.5 million in December, and \$190.7 million in January 1986.

James A. Gray, president of the association, said that, in light of capital investment cuts by U.S. industry, industry executives and analysts "predict that 1987 may be one of the most difficult years faced by the U.S. machine-tool industry."

Last Week's Markets

All figures are as of close of trading Friday

Stock Indexes				Money Rates			
United States	Feb. 20	Feb. 13	Chg.	United States	Feb. 20	Feb. 13	Chg.
DJ index	2,236.25	2,183.35	+52.90	Discount rate	5 1/2	5 1/2	0
DJ intl.	222.02	220.75	+1.27	Federal funds rate	5 1/2	5 1/2	0
DJ Trans.	951.55	922.24	+29.31	Prime rate	7 1/2	7 1/2	0
S & P 500	255.06	248.7	+6.36	Commercial	2 1/2	2 1/2	0
S & P Ind.	323.41	317.40	+6.01	Cable money	4 1/4	4 1/4	0
NYSE Comp.	162.82	159.58	+3.24	3-month Interbank	4 1/4	4 1/4	0
Bonds				West Germany	5	5	0
FTSE 100	1,661.50	1,666.10	-4.60	Lombard	3.00	3.00	0
FT 30	1,557.00	1,571.00	-14.00	Cable money	4.00	4.00	0
Commodities				3-month Interbank	4.00	4.00	0
Gold	320.00	319.00	+1.00	Bank base rate	11	11	0
West Germany	1,647.00	1,641.00	+6.00	Cable money	11	11	0
Commerzbank	1,647.00	1,641.00	+6.00	3-month Interbank	10 1/4	11	-1/4
Hong Kong	2,827.40	2,740.40	+87.00	Bank base rate	10 1/4	11	-1/4
Hong Kong	2,827.40	2,740.40	+87.00	Cable money	10 1/4	11	-1/4
World	400.00	400.00	+1.00	Bank base rate	10 1/4	11	-1/4
MSCI	400.00	400.00	+1.00	Cable money	10 1/4	11	-1/4

World Index From Morgan Stanley Capital Int'l.

Currency Rates

Cross Rates				Currency per U.S.			
	\$	DM	FF		DM	FF	Yen
Amsterdam	2.20	3.36	12.36	DM	1.00	3.36	163.63
Brussels	2.20	3.36	12.36	FF	1.00	12.36	163.63
London	1.59	2.94	9.30	Yen	1.00	163.63	163.63
Milan	1.36	2.58	8.40	DM	1.00	3.36	163.63
New York	1.00	1.00	3.36	FF	1.00	12.36	163.63
Paris	1.00	1.00	3.36	Yen	1.00	163.63	163.63
Porto	1.00	1.00	3.36	DM	1.00	3.36	163.63
Tokyo	1.00	1.00	3.36	FF	1.00	12.36	163.63
Zurich	1.00	1.00	3.36	Yen	1.00	163.63	163.63
1 BCU	1.00	1.00	3.36	DM	1.00	3.36	163.63
1 SDR	1.00	1.00	3.36	FF	1.00	12.36	163.63

Chicago in London and Zurich, futures in other European centers. New York rates of 4 P.M.

Other Dollar Values

Currency per U.S.

Currency per U.S.

Currency per U.S.

U.S. to Press  
Soviet Over  
Grain Buying

The Associated Press

WASHINGTON — U.S. and Soviet representatives are to meet here Monday for talks on the two countries' grain agreement that will include discussion of the Soviet failure to buy American grain since August, the Agriculture Department said.

The talks are part of bilateral consultations under the five-year grain accord, which began in 1983. Under the nonbinding agreement, the Soviets promised to buy at least 9 million metric tons of wheat and corn annually. At least 4 million tons of that must be wheat and 4 million tons corn.

But the Soviets have not bought any U.S. grain for delivery in 1986-87. Last year's sales of wheat and corn totaled about 7 million tons.

(Reuters that the Soviet Union

bought U.S. corn fueled a rally in

grain futures Friday on the Chicago

Board of Trade, Reuters reported.

Corn jumped more than 4 cents

a bushel, reversing a sharp decline

that had pushed prices to their lowest

levels in 15 years. But after

trading ended, the Agriculture Department said exporters had

reported the sale of 150,000 metric

Jakarta May Sell Ailing State Firms

Reuters

JAKARTA — Oil-dependent Indonesia, strapped for cash after the plunge in world crude prices, is taking a hard look at its state-owned industries to see which should be sold to the private sector.

Indonesia has 215 state-owned companies. President Suharto has ordered all ministries to report on them by the end of the month and is setting up a team to examine which could be privatized.

The president has said that the government can no longer afford unprofitable state companies and those that do not make a profit would be sold.

But several ministry officials have already stepped forward to say that companies under the control of their departments will not be privatized, and the unprofitable state airline, Garuda, has said there are no plans to turn it private.

President Suharto is taking a personal interest in the privatization plan, which foreign bankers and Indonesian businessmen said indicated a resolve to follow it through.

But they said it was difficult to say how large state companies could be sold.

"It would be difficult to emulate the British or French examples," one foreign banker said, referring to sales to private investors. "Because the stock market here is virtually dead."







## New International Bond Issues

Compiled by Laurence Desvillettes

Issuer	Amount (millions)	Mat.	Coups	Price	Price end week	Terms
<b>FLOATING RATE NOTES</b>						
American Express Bank	\$200	1999	1/4	100	—	Over 3-month Libor. Redeemable in stock or in cash at maturity. Callable in 1992 against cash or stock. Fees 0.25%.
Christiana Bank	\$30	1997	Rbor	101 1/4	—	Coupon will be pegged to 6-month Libor, rising if Libor falls and falling if Libor rises. Noncallable. Fees 2%. Denominations \$5 million.
TOPS Number Two	\$100	1992	1/4	100	—	Over 3-month Libor. Sinking fund to start in 1991. Fees 0.10%. Denominations \$50,000.
<b>FIXED-COUPON</b>						
Atlantic Financial Federal S & L	\$175	1990	7 1/4	101 1/4	99.95	Noncallable. Fees 15%. Registered notes in denominations of \$100,000.
General Electric Credit	\$250	1992	7 1/4	101.65	99.53	Noncallable. Fees 15%.
GMAC	\$200	1992	7 1/4	101	99.00	Noncallable. Fees 15%.
Macmillan Bloedel	\$100	1996	9	100 1/4	99.73	Noncallable. Fees 2%.
Marubeni Int'l Finance	\$30	1992	7 1/4	101 1/4	—	Noncallable. Fees 15%.
New Zealand	\$150	1997	8	99 1/4	98.25	Noncallable. Fees 2%.
Sarwa Bank (London)	\$100	1994	8	101 1/4	100.38	Noncallable. Loan participation certificates issued by Morgan Guaranty GmbH in the name of Sarwa Bank. Fees 15%.
Swedish Export Credit	\$125	1991	7	100 1/4	99.00	Noncallable. Fees 15%.
World Bank	\$250	1997	7 1/4	101	99.25	Noncallable. Fees 2%.
Air Canada	DM 200	perpet	6 1/2	100	—	Coupon will be 6 1/2% until 1994 and will then be reset every 3 years. Callable at par in 1994 and every 3 years thereafter. Fees 2 1/2%.
Avis Financial Services	DM 100	1992	5 1/2	100	98.75	Noncallable. Fees 2%.
Central Bank of Turkey	DM 125	1992	6 1/2	100	—	Noncallable. Fees 2%.
European Community	DM 300	1993	5 1/2	100	98.75	Noncallable. Fees 15%.
Austria	\$100	1997	10 1/4	100 1/4	99.63	Noncallable. Fees 2%.
Norsk Hydro	\$50	1992	10	100 1/4	98.63	Noncallable. Fees 15%.
Nederlandsche Handelsbank	DF 150	1992	6	100	—	Noncallable private placement.
Philips Gloeilampenfabriek	DF 150	1992	5 1/4	99 1/4	—	Noncallable private placement.
Royal Nedlloyd Group	DF 150	1992	6 1/4	100	—	Noncallable. Redemption amount at maturity will be in U.S. dollars, at a fixed exchange rate of 2.01 guilders per dollar.
Swedish Export Credit	DK 300	1993	10 1/4	100 1/4	98.25	Noncallable. Fees 15%.
Ireland	ECU 100	1999	8	98 1/4	96.25	Noncallable. Fees 2 1/2%.
Marubeni Int'l Finance	ECU 20	1992	8 1/4	101 1/4	—	Redemption amount at maturity will be linked to the West German Treasury's 4 1/2% bonds due 2016, will increase if price rises and decrease if price falls. Noncallable. Fees 15%. Denominations 100,000 ECU.
Marubeni Int'l Finance	ECU 20	1992	8 1/4	101 1/4	—	Redemption amount at maturity will be linked to the West German Treasury's 4 1/2% bonds due 2016, will increase if price rises and decrease if price falls. Noncallable. Fees 15%. Denominations 100,000 ECU.
Mortgage Bank of Denmark	ECU 75	1992	7 1/4	101 1/4	100.00	Noncallable. Fees 15%.
Deutsche Bank Finance (Carago)	CS 125	1994	9	101 1/4	100.25	Noncallable. Fees 15%.
Girozentrale & Bank der Oesterreichischen Sparkassen	CS 75	1994	9	101 1/4	99.00	Noncallable. Fees 15%.
Nippon Credit Bank (Carago) Finance	CS 75	1994	9 1/4	101 1/4	99.63	Noncallable. Fees 15%.
Boymihypo Finance	Aus\$ 50	1992	14 1/4	101 1/4	100.13	Noncallable. Fees 2%.
Exportfinans	Aus\$ 50	1990	14 1/4	101 1/4	98.63	Noncallable. Fees 15%.
Metallgesellschaft Finance	Aus\$ 50	1992	14 1/4	101 1/4	98.88	Noncallable. Fees 2%.
Austria	Y 20,000	2007	5 1/2	102	—	Noncallable. Fees 2 1/2%.
Crédit Lyonnais	Y 15,000	1992	5	102 1/2	100.75	Noncallable. Fees 15%.
Finland	Y 15,000	1996	5 1/4	101 1/4	99.75	Noncallable. Fees 2%.
Société Générale	Y 20,000	1992	5 1/4	104 1/4	—	Noncallable. Fees 15%. Denominations 100 million yen.
Société Nationale des Chemins de Fer Français	Y 20,000	1993	4 1/4	101 1/4	99.50	Noncallable. Fees 15%.
State Bank of Victoria	Y 10,000	1992	5	101 1/4	100.13	Noncallable. Fees 15%.
World Bank	Y 50,000	1994	4 1/4	101 1/4	99.75	Noncallable. Fees 15%.
<b>WARRANTS</b>						
Merrill Lynch Int'l Bank	0.10	1990	—	\$50	—	Each warrant entitles holder to buy \$500 of a fixed exchange rate of 1.815 marks per dollar.

## Seoul to Cut Reserves by Paying Debt

By Carl Gewirtz  
International Herald Tribune  
PARIS — South Korea, under increasing international pressure to reduce its growing international trade surplus and large accumulation of reserves, plans to reduce those reserves by repaying some foreign debt.

The role of the newly industrialized nations in running trade surpluses was criticized by finance

### INTERNATIONAL CREDIT

ministers of six leading industrial powers who met in Paris over the weekend.

Without citing any countries by name, a communiqué issued by the six stated that "these economies have achieved strong growth based on their access to open, growing export markets."

But the statement said that it was important that these countries assume greater responsibility "by reducing trade barriers and pursuing policies that allow their economies to reflect more fully underlying economic fundamentals."

Both South Korea and Taiwan, the other major newly industrialized nations, peg their currencies to the dollar and their currencies have depreciated along with it.

Meanwhile, South Korea an-

noounced that it would prepay a \$650 million loan on March 30. Interest on the eight-year loan, arranged in 1984, is expensive by today's standards — 14 1/4 percent over the London interbank offered rate on most of it, and 20 basis points over the prime rate of U.S. banks on the rest.

In all, the Korean Exchange Bank is expected to prepay around \$1.4 billion in the next few months.

Foreign lenders see a double purpose in the repayments — to reduce reserves and international pressure for a currency revaluation, and to soften up the banks in preparation for renegotiating the terms on the remaining debt. The bulk, around \$35 billion, of South Korea's \$44.5 billion foreign debt is owed to banks and most of that at terms that appear to be too high given the country's financial strength and the lowering of bank charges in other countries.

"South Korea today could raise a new loan at a cost of 14 to 16 percent over Libor for 10 years," a senior loan officer of a U.S. bank said.

In fact, the Koreans are expected to negotiate for a rate of 14 percent, or 25 basis points, over Libor on existing debt that has eight years or less still to run.

In other credit business, Gibraltar Financial Corp. of the United

States is seeking a \$100 million, three-year credit line. It will pay an annual facility fee of 3 1/4 basis points and drawings on the loan will cost 3 1/4 basis points over Libor. Underwriters taking a commitment of \$125 million will be paid a front-end fee of 17 1/2 basis points.

United Paper Mills Ltd. of Finland is seeking a \$100 million, eight-year facility and is asking banks to underwrite only \$30 million of this as a revolving credit.

The facility fee starts at 6 1/4 basis points for the first four years and then rises to 7 1/4 basis points. Drawings on the credit will cost 12 1/2 basis points over Libor.

Pirelli S.p.A., the diversified Italian tire-maker, increased its note issuance facility to \$100 million from the \$75 million initially indicated. It is paying an annual fee of 5 basis points and drawings will be set at Libor with utilization fees ranging from 5 to 12 1/2 basis points, depending on how much is used.

Amer Group Ltd., the Finnish tobacco, consumer and sporting goods company, raised \$95 million in syndication and opted to increase its credit to only \$50 million from the \$30 million initially indicated. The financial company intends to draw \$30 million, on which it will pay 20 basis points over Libor.

Both the World Bank's seven-year issue and the six-year issue of SNCF, France's state-owned railroad, ran into stiff resistance thanks to the coupons of 4 1/2 percent, the lowest yet seen. Both were offered at a premium of 10 1/4 and both ended trading 12 1/2 basis points below the total commissions paid to underwriters.

government assurance that if stock is ever sold to the public, the government would always remain a majority owner of the airline.

A notable aspect of the terms, the lead manager Credit Suisse First Boston said, is that the base for the coupon refinancing is a capital market rate rather than a money-market rate. Normally, money-market rates should be lower than capital-market rates, but on rare occasions the order can be inverted. By linking a capital-market instrument to a capital-market rate, Air Canada reduces the risk that lenders' financing costs could outstrip their income.

The Euroyen market, in addition to suffering from the general lack of investor demand for bonds, had its own problems: too much paper on offer relative to demand, declining interest rates and a stretching of maturities beyond what the market appears to be willing to accept.

Austria set a 20-year life, the longest this market has yet seen, on its 20 billion yen of 5 percent bonds issued at 102. The lead manager, Daiwa Bank, refused to quote a price on where the bonds were trading.

Both the World Bank's seven-year issue and the six-year issue of SNCF, France's state-owned railroad, ran into stiff resistance thanks to the coupons of 4 1/2 percent, the lowest yet seen. Both were offered at a premium of 10 1/4 and both ended trading 12 1/2 basis points below the total commissions paid to underwriters.

Leaders were given an official

## T-Bonds Dip As Dealers U.S. Urges Seoul to Allow 2 Plants

New York Times Service

NEW YORK — Prices of Treasury notes and bonds declined moderately Friday as participants moved to the sidelines to await the impact of a moratorium on Brazilian debt, a rate cut in Japan and the Group of Five meeting.

The bellweather long-term bond, the 7.5 percent issue due in 2016, was offered late Friday at 99 10/32, down 7/32, to yield 7.56 percent.

### U.S. CREDIT MARKETS

That was 1 basis point, or one-hundredth of a percentage point, below that of a week ago.

The key long-term note, the 7.25 percent issue of 1996, also fell 7/32, to 100 2/32, and now yields 7.23 percent.

Maria F. Ramirez, a managing director and money market specialist at Drexel Burnham Lambert, said, "Many fear that a moratorium on interest payments by Brazil could be followed by the Philippines and several other countries that are financially hard-pressed."

"But, as far as our credit market is concerned," she said, "Brazil's action could diminish the likelihood of any tightening by the Fed or other changes in its policy for the foreseeable future."

But some analysts, noting that the "bid spread" had widened, believed that the market had already reacted to the Brazilian development. The bid spread is the differ-

ence between Treasury bill and Eurodollar futures.

The pivotal June Treasury bill contract closed Friday at 94.56 and the same Eurodollar delivery at 93.66. This bid spread of 0.96 compared with one of 0.77 early last week.

"While the recent drop in Treasury bill rates has caused the bid spread to widen," Ms. Ramirez said, "it does not mean that there has been a flight out of the certificates of deposit of the banks with large exposures in Brazil."

In fact, there has been no such flight," she added. "What may account for the wider bid spread is the fact that the supply of Treasury bills has been shrinking for the past two months."

The discount rate on the 90-day U.S. Treasury bill traded late in the session was 5.47 percent, off a basis point. But the six-month bills jumped 11 basis points, to 5.50 percent, and the one-year bills rose 3 basis points, to 5.61 percent.

### U.S. Consumer Rates

Product/Service	Feb. 20	Jan. 20
Prime Rate	5.50%	5.50%
3-Month T-Bill	5.47%	5.47%
90-Day T-Bill	5.47%	5.47%
1-Year T-Bill	5.61%	5.61%
10-Year T-Bill	7.56%	7.56%
30-Year T-Bill	7.56%	7.56%
Source: New York Times		

## KIDDER: Mismatch With Its Superstar Siegel May Have Fueled Insider-Trading Abuses

(Continued from first finance page)

1986, that was up to \$2.5 billion.

The firm also sought a widespread suggestion on Wall Street that Kidder's merger and acquisitions unit was stalled when Mr. Siegel left a year ago. "Now," says a spokesman, "you no longer have one superstar, you have a group of people who are working together."

Mr. Siegel or General Electric executive would be interviewed for attribution for this story. Kidder eventually decided to make a spokesman available for an interview on the condition he not be identified.

Mr. Siegel pleaded guilty on Feb. 13 to missing inside information. The government also charged that Kidder's arbitrage made millions for the firm's own account by using illegal tips that Mr. Siegel fed them.

"There seemed to be a very real expectation that Siegel was about to go down," one Kidder insider said, "but nobody expected that he would try to take Kidder down with him."

Mr. Siegel's accusations could embroil the firm in countless lawsuits. Two of its arbitrageurs, Timothy L. Taber, who left the firm last year, and Richard B. Wigton, are facing criminal charges. Both men say they plan to fight the charges. Federal prosecutors have subpoenaed Kidder's trading records.

One key question is likely to be whether Kidder did a proper job of preventing its investment bankers from leaking confidential information to its traders.

Investigators are likely to examine whether Mr. Siegel and other Kidder investment banking executives were too deeply involved in the firm's arbitrage operation, which traded in takeover stocks.

Mr. Siegel and another Kidder executive, Max C. Chapman Jr., studied whether to move the firm into arbitrage trading in 1979, a company spokesman said. At that time, Kidder decided not to create a formal arbitrage department, the spokesman said.

Later, according to the government, Mr. Siegel would periodically advise the firm's arbitrageurs about stock positions based on inside tips he obtained from a source at Goldman, Sachs & Co.

Mr. Siegel was held in awe throughout the firm, and Kidder sources say that although he had no formal role in the arbitrage operation, his frequent suggestions on takeover stocks were almost always followed.

Kidder's spokesman said the firm had a strict policy that prevented investment bankers from talking about their own deals. However, he said, "People in the mergers and acquisitions department are going to talk to people in the trading department."

To those who know Kidder best, there was a painful familiarity about the damage that might be done to the firm's hopes because of the Siegel case. During the long tenure of the firm's all-powerful chairman, Ralph D. DeNunzio, who took power in the late 1970s, Kidder had not seemed able to sustain momentum in climbing the investment banking ranks, critics say.

Although he is an aggressive manager, Mr. DeNunzio tends to be interested in the details of running the firm, not in or long-term strategy.

By about 1980, many insiders felt that Kidder had to choose between two courses. It could either remain a powerful niche firm or try to move into the top rank, as Drexel Burnham Lambert did in

the early 1980s with its strong drive into junk-bond financing.

Kidder was an old-line firm that traced its roots back to genteel Boston investment circles in the 1820s, and it lacked the style of some of its bigger competitors.

It always had less capital than other investment banks. From 1979 to 1985, for example, it increased its capital from \$92.4 million to \$391.9 million. But Kidder ranked 15th both years.

Kidder could have survived in the short term, many insiders believed; it enjoyed a healthy 20 percent return on its equity. But many insiders felt it would not find a place in the future unless it undertook a major expansion.

Mr. DeNunzio would not make a decision. He opposed going public, however, and he rebuffed corporate suitors that expressed interest in acquiring Kidder. The result was confusion.

"We'd have management meetings and it would be like a split personality," said one former partner. "Half the group wanted to be junk-bond kings and the other half

wanted to be white-shoe bankers."

Mr. Siegel and others believed the only choice was to try to boost revenues to increase the firm's financial base. Some of the firm's

"We'd have meetings and it would be like a split personality. Half the group wanted to be junk-bond kings and the other half wanted to be white-shoe bankers."

— Former partner at Kidder, Peabody

key people thought that speculation in takeover stocks would be a good way to increase Kidder's revenues.

While the firm was debating its future, Mr. DeNunzio, then in his mid-50s, refused to appoint a successor. Mr. Siegel was especially frustrated by this, people who worked with him said.

He was bringing in huge billings and emerging as a major star outside of the firm. But inside, he was not getting the recognition or com-

pensation he felt he was entitled to, according to associates at the time.

Eventually, Mr. DeNunzio seemed to settle on three possible new leaders: Mr. Siegel, Mr. Chap-

man, who had led the firm into highly complex, lucrative trading in financial futures, and Michael Hernandez, who headed the successful municipal finance division. But Mr. DeNunzio had been known to change his mind.

Some in the office believed he would never allow anyone to move into power as long as he was around.

Last year, Mr. Siegel left to join Drexel Burnham and Mr. Hernandez went to First Boston. Mr. Chapman, a tough former Univer-

sity of North Carolina football player, was named Kidder's president last fall.

Although Mr. Siegel never headed the merger department at Kidder, he would sometimes have as many as fifty young corporate finance associates researching companies and analyzing deals for him.

He put together what was essentially a sales pitch for boards of directors and he took it on the road. He would speak, sometime for hours, about the risks of hostile tender offers, which were just coming into favor as a tool to take control of public companies.

"It was a tremendous show," said one of the people who worked with him at the time. "Implicitly, it told the CEO: 'You worked your whole life to get here, don't lose it.'"

His entrepreneurial style set him apart at Kidder, where he was a company spokesman was eager to point out last week. "Always a little bit of a lone wolf." He was a star at a house that had few stars and he often told people that he thought he deserved more from Kidder.

## INVESTMENTS IN GERMANY

If your investment strategy includes multimarket diversification of assets, West Germany should rank high on your list of priorities. An increasing number of cross-border investors — both institutional and private — are profiting from this market of expanding international importance.

And more and more investors are benefiting from the sound advice and investment skills of Bayerische Hypothek- und Wechsel-Bank, Germany's oldest publicly-quoted bank — founded in 1835 — and one of its leading issuing houses. It participates in numerous syndicates, and is a securities dealer on all of Germany's important stock exchanges — trading in both stocks and bonds.

Hypo-Bank's research capacity is extensive, and stems from its intimate knowledge of German corporations, especially in dynamic Southern Germany. Expert teams of researchers, securities analysts, economists and portfolio managers pool their long experience and market knowhow to provide domestic and international clients with the finest in performance-oriented investment decision-making.

To find out how you can benefit now from the investment opportunities in West Germany, just contact one of our two specialized teams of professionals:

INSTITUTIONAL INVESTMENT SERVICES	PORTFOLIO MANAGEMENT SERVICES
PETER STRUBBREITER	HOLGER DESCH
Tel.: (89) 2366-8614	Tel.: (89) 2366-8558

MODERN BANKING  
IN THE FINEST ROYAL TRADITION



HYPO-BANK, Bayerische Hypothek- und Wechsel-Bank AG, Theatinerstrasse 11, D-8000 Munich 2

## EUROBONDS: Stock Markets, G-5 Steal the Spotlight

(Continued from first finance page)

tradable bank loans. Both Air Canada and the Bank of Turkey issued paper that is only of interest to banks.

Air Canada sold 200 million DM of perpetual bonds. Interest for the first seven years is set at 6 1/2 percent. Thereafter, the coupon will be reset every three years at 1/2-point over the average yield on the three-year refinancings of four land-

bankers. The current seven-year finance cost is 6 percent, leaving underwriters whose fees total 2 1/4 percent earning 85 basis points over the domestic cost of money for the first coupon period.

Leaders were given an official

government assurance that if stock is ever sold to the public, the government would always remain a majority owner of the airline.

A notable aspect of the terms, the lead manager Credit Suisse First Boston said, is that the base for the coupon refinancing is a capital market rate rather than a money-market rate. Normally, money-market rates should be lower than capital-market rates, but on rare occasions the order can be inverted. By linking a capital-market instrument to a capital-market rate, Air Canada reduces the risk that lenders' financing costs could outstrip their income.

The Euroyen market, in addition to suffering from the general lack of investor demand for bonds, had

its own problems: too much paper on offer relative to demand, declining interest rates and a stretching of maturities beyond what the market appears to be willing to accept.

Austria set a 20-year life, the longest this market has yet seen, on its 20 billion yen of 5 percent bonds issued at 102. The lead manager, Daiwa Bank, refused to quote a price on where the bonds were trading.

Both the World Bank's seven-year issue and the six-year issue of SNCF, France's state-owned railroad, ran into stiff resistance thanks to the coupons of 4 1/2 percent, the lowest yet seen. Both were offered at a premium of 10 1/4 and both ended trading 12 1/2 basis points below the total commissions paid to underwriters.

government assurance that if stock is ever sold to the public, the government would always remain a majority owner of the airline.

A notable aspect of the terms, the lead manager Credit Suisse First Boston said, is that the base for the coupon refinancing is a capital market rate rather than a money-market rate. Normally, money-market rates should be lower than capital-market rates, but on rare occasions the order can be inverted. By linking a capital-market instrument to a capital-market rate, Air Canada reduces the risk that lenders' financing costs could outstrip their income.

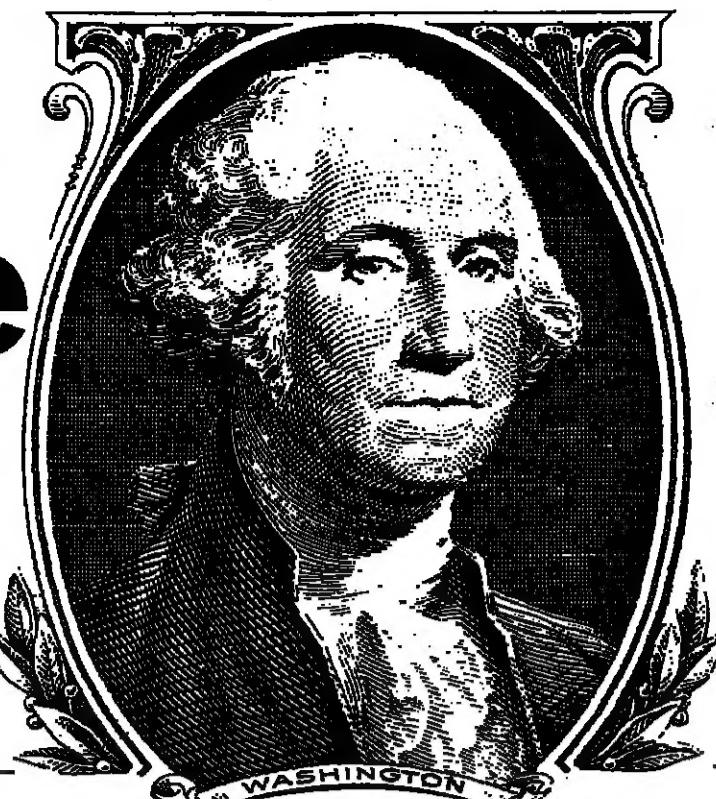
The Euroyen market, in addition to suffering from the general lack of investor demand for bonds, had its own problems: too much paper on offer relative to demand, declining interest rates and a stretching of maturities beyond what the market appears to be willing to accept.

Austria set a 20-year life, the longest this market has yet seen, on its 20 billion yen of 5 percent bonds issued at 102. The lead manager, Daiwa Bank, refused to quote a price on where the bonds were trading.

Both the World Bank's seven-year issue and the six-year issue of SNCF, France's state-owned railroad, ran into stiff resistance thanks to the coupons of 4 1/2 percent, the lowest yet seen. Both were offered at a premium of 10 1/4 and both ended



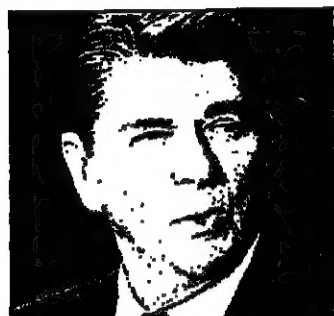
# How to get more out of the Trib



Is the U.S. dollar up or down? Turn to Currency Rates, a daily listing in the Business/Finance section of the Trib.

## The Front Page

AN INDEX ON THE WORLD



NEWSPHOTOS, PEOPLE, EVENTS

A perceptive reader once called the IHT "an index on the world" — a phrase that was meant to describe the paper as a whole — but is probably more appropriate to our front page.

Because our audience is so far-flung we don't look at the news through any national

or political filter. We strive for a truly international perspective — a global context for our global audience.

We draw on what is probably the world's most prestigious news-gathering network. In addition to our own reporters in key news centers, we have direct access to the reports of all New York Times and Washington Post bureaus around the world. Plus reports from the Los Angeles Times and the major news services: The Associated Press, United Press International, Reuters and Agence France-Presse.

Nearly 3 million words pour into our newsroom computers every day. A team of 40 professional editors selects, processes and condenses those words down to 3% of the original volume. What the editorial team chooses for page one is the most important news from around the world.

## Who, What, Where, When, Why, How?

We try to be "scan-able." Look at the first sentence of a Trib news story and you'll probably find the answer to most or all of those six vital questions. Stories are written "pyramid-style," with the most important facts up front, and others added in order of descending importance — to make sure you get the most information in the shortest reading time.

What other tenets of good journalism do we subscribe to?

- Fact is strictly separated from opinion. We keep reporting as objective as possible, with judgments attributed to their sources. Opinions are reserved for the editorial pages.
- Accuracy and fairness are paramount. Our editors spend a lot of time painstakingly checking facts and insuring that different viewpoints are represented, so you can be sure that what you read in the Trib is as fair and accurate as possible.



A WIDE SPECTRUM OF VIEWS

## American and European Topics

REGULAR NEWS FEATURES

For those who want to keep up with trends in the U.S., "American Topics" appears each Monday, Wednesday and Saturday, usually on page 3. "European Topics" a similar selection of short, topical items on Europe, appears every Friday.

## The Editorial Pages

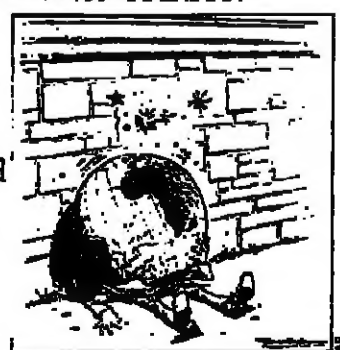
A FORUM FOR WORLD OPINION

No, Helmut Schmidt, John Kenneth Galbraith, the Dalai Lama and Javier Perez de Cuellar do not work for the International Herald Tribune.

But articles by them — and by dozens of other world opinion leaders — have appeared recently on the Trib's editorial pages.

Carefully separated from the news pages, the editorial pages present a wide range of analysis and opinion from many points of view and from every corner of the world.

On topics of particular international significance, the Trib's own editorial writers express the opinion of the global newspaper. Each day, editorials from The New York Times, The Washington Post and other journals give a sense of how other leading newspapers see the world. Among the widely respected columnists that appear regularly on the editorial page are:



THE WORLD LOOKS AT THE WORLD

- William Pfaff and Flora Lewis, writing on French and European affairs.
- Giles Merritt, writing from Brussels on the European Economic Community.
- U.S. President-watcher David Broder.
- Jonathan Power on the Third World.
- Cartoonists Oliphant, MacNelly.
- and a number of other columnists, representing a wide variety of viewpoints from George Will and William Safire to James Reston, Anthony Lewis and Tom Wicker.

## Special Reports

TO READ AND TO KEEP

About 50 times a year, the Trib publishes in-depth reports on countries or topics of particular interest. From the Euromarkets to fashion from Austria to Japan, the reports are of the highest editorial quality. Which is why many readers keep them on file for future reference.

## The Features Page

A CHANGE OF PACE

Most Trib readers find that their interests transcend the boundaries of any single culture. As the only newspaper specifically edited for the global citizen, the IHT reflects this international focus in its coverage of the arts and leisure.

Every day of the week, the features page is fresh and different. Hebe Dorsey covers fashion — and the people who make it — on Tuesday.

Wednesday brings "The London Stage," with reviews of British theater.

Every Thursday a special "Science" page covers discoveries in science and medicine. Friday is the day for the sparkling "Travel" and "Weekend" sections. Special travel columns are designed for the frequent traveler, the gourmet and the discerning shopper. And the arts and culture coverage gives Trib readers special insight on trends and personalities worldwide.



FASHION, ARTS, SCIENCE, CULTURE



TRAVEL, FAR AND WIDE FOR BUSINESS OR PLEASURE

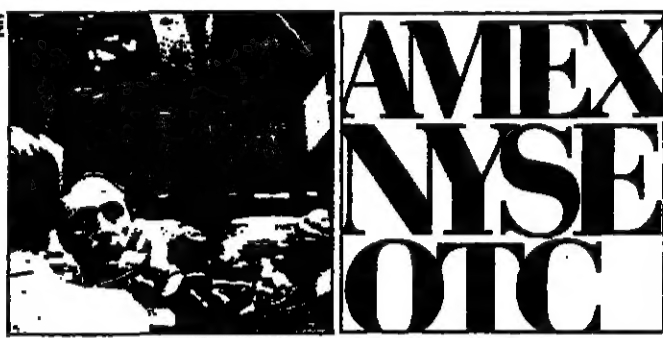
Saturday's fine arts features are highlighted by Souren Melikian's authoritative coverage of the art markets.

A brief guide to the International Herald Tribune, the global newspaper, for time-pressured readers.

## The Business and Finance Section

The Trib's Business & Finance section is now bigger and better than ever. Whatever the subject may be — a basic resource, a major currency, a new product or regulation — the Trib specializes in spotting important trends and spotlights revealing details.

Extensive financial tables include complete daily closing stock prices from the New York Stock Exchange and the American Stock Exchange, plus selected over-the-counter stocks.



FINANCIAL NEWS, ANALYSIS, OVERVIEWS, TRENDS AND LISTINGS

Other daily listings include world currency rates, key money rates, commodity prices, futures and a round-up of world stock markets. Monday brings a special listing of Eurobond prices, plus mutual funds and a useful OTC list.

And every day of the week now features an exclusive column of special interest to the international business community:

### Monday

Eurobonds by Carl Gewirtz, one of Europe's most respected Eurobond analysts. Plus, World Stocks in Review, an overview of trading on major world stock markets and a look at likely developments ahead.

### Tuesday

International Stock Markets. Investment strategies for the global portfolio. The trends, the probabilities, the "go" signals and the danger signals.

### Wednesday

International Manager. Sherry Buchanan searches out creative solutions to far-reaching problems that cross national borders.

### Thursday

Wall Street Watch. Interviews with analysts about how they're replaying the U.S. markets.

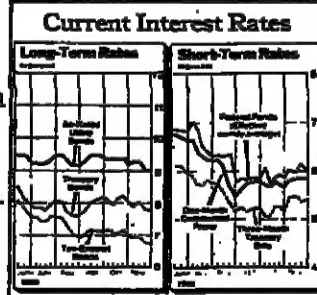
### Friday

Technology. The devices, the systems, the scientific breakthroughs that revitalize production and transform services.

### Saturday

The Economic Scene. Penetrating analyses of the forces that are constantly reshaping the world economy. Plus Friday's closing prices.

And if you trade throughout the world's many financial markets, you can follow your stocks in our World Stock Markets tables.



GRAPHICS SPEED UNDERSTANDING

## Personal Investing

FOR THE INTERNATIONAL INVESTOR

On the second Monday of each month, "Personal Investing" provides an overview of investment opportunities and market conditions worldwide. Edited specifically for the high net-worth individual, this special section provides lively analysis of world investment markets and a wide range of new investment instruments. Each month it presents a fresh and comprehensive report on investment strategies and topics ranging from world stock and bond markets, commodity trading, currencies and real estate to various aspects of personal money management.



WHERE TO PLACE YOUR MONEY

## The Sports Page

The Trib covers all the international sports: tennis, golf, skiing, sailing, motor racing, rugby, soccer. Also the latest stories and scores of American sports.

## The Back Page

Some readers have admitted that they turn to the back page even before glancing at the front page headlines. Hardly surprising, as this is where three Pulitzer winners alternate:

- Art Buchwald on Tuesday and Thursday.
- Russell Baker on Wednesday and Friday.
- William Safire, writing on Language each Monday.
- The center-of-the-page feature is selected for its wide appeal and excellent writing. And in the "People" corner, interesting names make irresistible reading, day in, day out.

## The Classified Ads

How many other dailies do you know with classified sections that offer such headings as "Money Management," "Moving," "Tax-Free Shopping," "Air Couriers" and "Precious Stones"? The Trib's classified ads specifically address the needs of an affluent, mobile, international audience.

In the more common categories, you may want to note the following publication days:

- International Executive Positions each Thursday.
- International Real Estate on Friday.
- International Secretarial Positions each Tuesday.
- Holidays & Travel on Friday.
- International Education on Saturday. (For a copy of all ads that appeared in this section last year, request your complimentary copy of the IHT's International Education Guide.)
- International Business Opportunities, each Wednesday.
- International Art Exhibitions, Auction Sales, Collector's Guide, each Saturday.

## The Comics page

Everyone needs a change of pace — and that's why the Trib's comics page is one of its most popular.

You'll enjoy keeping up with the daily exploits of Charlie Brown and the rest of the Peanuts gang, Garfield, Dennis the Menace and all the others.



HUMOR, BOOKS, PUZZLES, WEATHER

But that's not all. Rounding out the page are the daily and Saturday crossword, the book review, bridge column, chess problem and jumble word puzzle. And if you're uncertain what to pack for your next trip, consult the world weather report.

## How to get the most out of the Trib:

subscribe now and save up to **50%** off the newsstand price.\*

\* depending on country of residence.

We hope this guide will help you get more out of the newspaper of which Time Magazine wrote, "Many newsmen believe that for its slim size, the Trib is the most readable and informative daily published anywhere."

And we hope it will convince you that it's a paper that you want to read every day of the week. Why not, when you can get almost two issues for the price of one by subscribing? Our special introductory offer — one month of Tribs free for each six months you subscribe — will save you more than 40% off the newsstand price in most European countries. Just send this coupon to:

The Subscription Department,  
International Herald Tribune,  
181 Ave. Charles de Gaulle, 92521  
Neuilly, France. Tel. (1) 46 37 93 61.  
Telex 1 28 32. Rnx (33) 1 46 37 93 70.



Please enter my subscription for:

☐ 12 months (+ 2 months free) ☐ 6 months (+ 1 month free) ☐ 3 months (+ 2 weeks free) ☐ My check is enclosed

Please charge my credit card account:

☐ American Express ☐ Diners Club ☐ MasterCard ☐ Visa

Card account number: \_\_\_\_\_

Card expiry date: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/Country: \_\_\_\_\_

Tel/Telex: \_\_\_\_\_

Country	Currency	12 months (+ 2 mos. free)	6 months (+ 1 mos. free)	3 months (+ 2 weeks free)	Regular newsstand price	Price to You per copy*	You SAVE %
Austria	S.S.	4,800	2,400	1,200	22 S.S.	12.50	A.S. 40%
Belgium	B.F.	10,700	5,350	2,675	50 B.F.	29	B.F. 40%
Denmark	D.K.	2,200	1,100	550	10 D.K.	6.50	D.K. 37%
Finland	F.M.	1,200	600	300	8 F.M.	4.50	F.M. 44%
France	F.F.	1,400	700	350	7 F.F.	3.85	F.F. 49%
Germany	D.M.	600	300	150	270 D.M.	1.25	D.M. 43%
Gt. Britain	£	120	60	30	0.25	£ 0.23	£ 40%
Greece	Dr.	20,000	10,000	5,000	100 Dr.	85	Dr. 40%
Ireland	IrL	140	70	35	0.70	IrL 0.38	IrL 44%
Italy	Lira	250,000	125,000	62,500	1,800 Lira	900	Lira 47%
Luxembourg	L.F.	10,700	5,350	2,675	50 L.F.	29	L.F. 42%
Netherlands	Fl.	634	317	158	3 Fl.	1.75	Fl. 42%
Norway	N.Kr.	1,650	825	412	8 N.Kr.	4.50	N.Kr. 44%
Portugal	Esc.	19,000	9,500	4,750	125 Esc.	52	Esc. 58%
Spain	Ptas.	25,000	12,500	6,250	125 Ptas.	73	Ptas. 44%
Sweden	S.Kr.	1,700	850	425	8 S.Kr.	4.70	S.Kr. 41%
Switzerland	S.F.	490	245	122	250 S.F.	1.35	S.F. 44%
Rest of Europe, N. & S. America, Africa, Middle East	£	400	200	100	Varies by country	£ 0.39	
Rest of Asia, Gulf States, Asia	£	550	275	137	Varies by country	\$ 1.31	

\* In these countries hard delivery service is available in major cities on the publication date. For details and rates, please check here and fill in your address below.

\*\* Based on a one-year subscription.

Offer valid through March 31, 1987 for new subscribers only.



## Italy Quits Talks, Threatens Summit

Compiled by Our Staff From Despatches  
ROME — Italy, protesting that it had been relegated to a rubber-stamp position in the Group of Seven industrial nations, boycotted a Paris meeting of the group on Sunday and threatened to derail the group's planned economic summit meeting in Venice in June.

Treasury Minister Giovanni Goria, on orders from the Socialist prime minister, Bettino Craxi, notified the French finance minister, Edouard Balladur, shortly before the Paris meeting opened that Italy would not attend. Mr. Goria and his aides quickly flew back to Rome.

Mr. Craxi's office later issued a statement that called Mr. Goria's actions "consistent" and demanded a "clarification of the Tokyo accords, without which the pledges that are undertaken during the summits of the major industrialized nations would risk losing significance and credibility."

"In the absence of a clarification, it is obvious that the summit in Venice cannot stick to the expected form and terms," the statement said.

The quarrel began Saturday, when the Group of Five — the United States, Japan, West Germany, Britain and France — met to discuss stabilizing currency-exchange rates and coordination of economic policies.

French officials issued a formal statement denying that a G-5 meeting had been held. Instead, they said that the nations had met for bilateral talks.

But Italian officials concluded that a supposedly private dinner attended by G-5 officials was in fact a working dinner, where all important issues to be discussed at

the G-7 meeting had already been settled. Antonio Baldini, Mr. Craxi's diplomatic adviser, said in Rome that Italy's G-7 partners had seriously violated an agreement reached at the last G-7 summit meeting in Tokyo.

At that meeting, the G-5 nations agreed to bring in Italy and Canada,

**'How can we have a Venice meeting when this weekend's events suggest it will serve no purpose?'**

— Antonio Baldini  
Italian official

da, making the G-7, whenever discussions concerned managing the international monetary system.

That agreement was viewed as an important victory for Italy and Canada, particularly Italy, which is about to surpass Britain in the size of its economy. Italy, too, has had a remarkable economic recovery while growth in other Western European nations has stagnated.

Shortly after the meetings ended Saturday night, the new Bank of France governor, Jacques de Larosiere, the Treasury director, Daniel Lebeugue, and Mr. Balladur visited the Italian delegation at its hotel.

But they were unable to convince Mr. Goria and Carlo Ciampi, the Italian central bank governor, that

the Italians had a useful role to play in Sunday's talks.

"We are asking for clarification and if this is not forthcoming there will be no Venice meeting," Mr. Baldini said. The summit meeting is scheduled to be held June 8-10.

Mr. Craxi's aides said they wanted the clarification before the next meeting of the International Monetary Fund in April, and that it should put to rest once and for all Italy's role in the G-7.

"Italy is very disappointed by the behavior of the Five," Mr. Baldini added. "They are clubbing together and clinging to an outdated privilege." He said the decision to hold a G-5 meeting on Saturday was a snub to Italy.

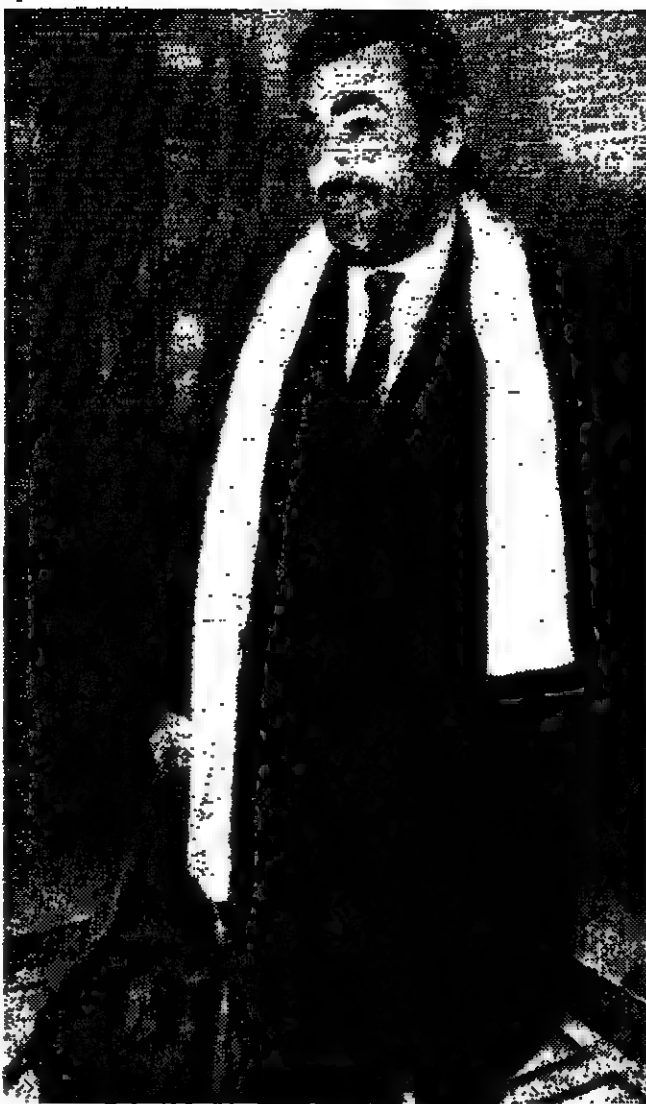
He added: "How can we have a Venice meeting when this weekend's events suggest it will serve no purpose? This has put into doubt the credibility of the five and the industrialized countries' summits."

Sunday's walkout was not completely unexpected. Italian press reports in the past few days, on which official spokesmen in Rome have declined comment, have suggested Rome's disenchantment with the G-7 procedure and said that Mr. Craxi had instructed Mr. Goria to pull out of the G-7 talks if a G-5 meeting took place first.

"If we have the impression that our presence here is superfluous, we will take note that the undertaking of the seven heads of government has not been respected," Mr. Goria told journalists after his arrival in Paris.

Mr. Craxi's five-party coalition faces a confidence vote in early March. The role played by Italy at the weekend meetings was seen as having an impact on the vote.

(Reuters, UPI)



Treasury Minister Giovanni Goria of Italy left his hotel in Paris early on Sunday after Italy decided not to take part in a meeting of the Group of Seven industrialized nations.

## PACT: Ministers, Bankers Agree to Stabilize Currencies

(Continued from Page 1)

central banks might intervene in the currency markets.

Britain's chancellor of the exchequer, Nigel Lawson, called Sunday's meeting the "direct linear descendant of the Plaza meeting."

He was referring to the meeting Sept. 22, 1985, at the Plaza Hotel in New York, where the Group of Five agreed to take coordinated steps, including central bank interventions, to lower the value of the dollar against other major currencies.

"Now," said Mr. Lawson, "we have all agreed that the time has come for a period of stabilization, and we will act accordingly."

But the U.S. Treasury secretary, James A. Baker 3d, said he "was not prepared to call the meeting 'Plaza-2,'" as Mr. Lawson suggested.

"The agreement is simply to force stabilization at current levels," Mr. Baker said.

He added that "the most difficult negotiations were on the stimulative measures to be taken by the trade-surplus countries."

Monetary experts said it was likely that some agreement on "reference ranges," designed to limit currency movements within specific boundaries, was also reached.

"That is the main question," a Chicago-based foreign exchange dealer said.

"Given the philosophy the Federal Reserve has followed over the past few years," he added, "it is very hard to imagine they have agreed to intervene in the currency markets. The meeting really didn't produce much beyond talk."

But a senior West German banker disagreed.

"The central banks wouldn't risk their credibility by not backing up a statement like this," he said. "It would make it very difficult to formulate new strategies. Without target zones, how are they going to maintain stability in the market?"

Besides emphasizing the need for more stable exchange rates, the nations also came to general agreement on the need for further coordination of economic policies.

The statement called for:

• Greater cooperation between the industrialized nations and the developing world to solve the problems of debtor nations through a worldwide economic recovery.

• Promoting more balanced global growth, with "surplus countries" committing themselves to follow policies designed to strengthen domestic demand and to reduce their external surpluses while maintaining price stability.

"Deficit countries," it said, will seek to encourage steady, low-inflation growth while reducing their domestic imbalances and external deficits.

## Communiqué Highlights

PARIS — Here are highlights of the communiqué issued at the end of Sunday's meeting of six leading industrial nations:

• "Further progress" has been made since the 1986 Tokyo summit to achieve "sustainable, non-inflationary expansion," although unemployment remains unacceptably high in some countries. Changes in exchange rates "will contribute importantly in the period ahead to the restoration of a more sustainable pattern of current accounts."

• Progress was noted in efforts to reduce budget deficits, introduce fundamental tax reforms and make economies more efficient. Privatization of government assets and business deregulation were other important structural reforms that were being carried forward.

• "Reduction of large, unsustainable trade imbalances is a matter of high priority," and achievement of "more balanced global growth" should be a central role in this respect.

• Participants pledged to step up efforts to resist protectionism and reaffirmed their support for the new round of trade negotiations within the General Agreement on Tariffs and Trade.

• Greater cooperation was needed between the industrialized nations and the developing world in efforts to solve the problems of debtor nations through a worldwide economic recovery.

• To promote more balanced global growth, "surplus countries" committed themselves to follow policies designed to strengthen domestic economies while maintaining price stability. "Deficit" countries will seek to encourage steady, low-inflation growth while reducing their domestic imbalances and external deficits.

• "Newly industrialized economies" were now playing an increasingly important role in world trade, but their recent accumulation of trade surpluses had contributed importantly to the current problems of global imbalances, thus increasing protectionist pressures. The meeting agreed that these countries "should assume greater responsibility for preserving an open world trading system by reducing trade barriers and pursuing policies that allow their currencies to reflect more fully underlying economic fundamentals."

• Ministers and governors also agreed to "additional refinements" in the use of economic indicators for the multilateral surveillance arrangements approved in Tokyo last May.

## ANALYSIS: The Message of G-5

(Continued from Page 1)  
willing to provide: He promised to increase the size of tax reductions already scheduled for 1988.

In return, the United States promised to continue efforts to reduce the size of its enormous budget deficit, which is widely regarded as fueling the equally huge trade deficit, and to "foster" stability in the foreign exchange market.

Further substantial shifts in exchange rates, the officials stated, "could damage growth and adjustment prospects." They thus "agreed to cooperate closely to foster stability of exchange rates around current levels."

But neither the official statement nor subsequent comments by the ministers gave any indication of what the upper or lower limits of acceptable "current levels" might be, or how they would be defended. "The market will be disappointed by the vagueness of the statement," the treasurer of a leading U.S. bank commented, "and may try to move the dollar lower" on Monday.

But he said in a telephone interview that he doubted there would be any serious attempt soon "to test the commitment" to stabilize the rate.

The next big test of the dollar, he predicted, will come when Washington reports the U.S. trade figures for January and the revised figures for December, which initially registered a sharp reduction. "What the market needs now are facts," the banker said, "and if the figures are interpreted as being bad, then the markets will test the willingness of central banks to stabilize the rate."

He estimated that officials would tolerate a trading range for the dollar of 1.70 to 1.90 Deutsche marks and of 150 to 160 yen. The dollar closed Friday in New York at 1.8190 DM and 153.55 yen.

From its 1985 high through the end of last year, the dollar dropped 37 percent against the yen and 35 percent against the mark. This year, at its worst, the dollar shed another 6 percent against the yen and 8 percent against the mark, causing great difficulties for the export industries in those countries.

The decline ignited fears that the dollar was on a runaway downward path that would wreck exports for the Japanese and West Germans and, by increasing the cost of U.S. imports, set off a new wave of inflation in the United States.

## Peru Supports Brazil's Move

Agence France-Press

LIMA — Brazil's suspension Friday of interest payments on its \$109 billion foreign debt was a "valiant decision" that vindicated Peru's own policy, President Alan García Pérez of Peru said on Saturday.

"We hope other countries will adopt the same attitude to limit their payments," he said.

Mr. García called Brazil's action "a historic endorsement" of Peru's policy of limiting its debt servicing to 10 percent of its export earnings. Brazil's moratorium showed "that we are not lunatics," he said.

Mr. García said he had felt since Friday that the Third World debt problem had "reached a breaking point."

## DEBT: After Brazil Suspension, Argentina Threatens to Halt Payments

(Continued from Page 1)

est of any developing nation, is an estimated \$109 billion.

At current interest rates, U.S. creditors would normally receive about \$500 million from Brazil each quarter. If the suspension of interest payments extends beyond 90 days, it would hurt banks' earnings because they would then be required by law to put aside reserves to cover overdue payments.

The bankers said they had little choice but to put up with some kind of suspension. The only long-term solution, they noted, was for them to help Brazil devise a plan for fundamental economic reform, in order to lower inflation, increase savings and cool the burst of domestic spending.

"They've got to start negotiating at once to deal with this mess," another international lender said. "Right now, they don't have an

economic package to deal with the problems."

Brazil, which has paid no principal on its commercial debt since the country's last financial storm in 1982 and 1983, appeared to have resumed its traditional fast growth rates in 1985 and 1986.

A healthy trade surplus more than covered annual interest payments of \$9 billion to \$11 billion. Both local officials and foreign bankers had predicted that Brazil would soon resume normal borrowing operations.

But a price freeze imposed last February increased purchasing power and stimulated an unprecedented boom in consumer spending. Consequently, exports slumped and imports rose. The country's foreign exchange reserves then tumbled, bringing on the new debt crisis.

From monthly surpluses of more than \$1 billion in mid-1986, the merchandise trade surplus fell to just \$129 million in January this year, the lowest in four years.

Similarly, in barely 12 months, reserves dropped from \$11 billion to less than \$4 billion. Inflation has also soared again in the past three months and is now running at an annual rate of more than 700 percent.

In Friday's address, Mr. Sarney repeated a previous position that too great an effort to pay foreign debt interest would slow internal investment, reducing jobs and thus risking social unrest that could threaten the two-year-old civilian government.

"Bills that are paid in misery are paid with democracy," he said.

While the announcement seemed aimed at stirring nationalist feelings, it was criticized by opposition leaders of the right and left.

Senator Roberto Campos, planning minister under the former military regime, lamented Brazil's unilateral move, which, he said, was the result of "management incompetence and imprudence."

Noting that world interest rates as well as Brazil's oil import bill fell last year, he added, "There was no external factor to justify Brazil's insolvency."

A prominent labor leader, Luis Inacio Lula da Silva, whose Workers Party has frequently called for a total halt to Brazil's debt payments, was also critical.

"A moratorium works when you announce it from a position of strength, when you have money and decide to invest it domestically instead of paying it abroad," he said.

"But in this case, I think the moratorium is just bankruptcy." (NYT, Reuters)

# 26,000,000 FEET.

# 9,200,000 MILES.



Iberia has made fast friends of business travellers all over the globe. Each year, in fact, we fly more than 13 million people, travelling a total of more than 9,200,000 miles. To 81 different cities throughout the world.

We know that to many a weary business flyer, the hours they spend with us on-board are frequently the only restful hours they will spend that day. Which is why Iberia's "Business Class" welcomes travellers with that special touch that turns a routine business trip into a pleasurable journey.

A select bottle of fine wine from Iberia's renowned wine cellar-in-the-sky. A kind gesture, like offering a soft pillow and cozy blanket. Our new catering service that is always accompanied by a warm smile and gracious style. These are the elements that create that very special atmosphere on-board an Iberia flight. Turning Iberia's Business Class into a world class flying experience.

The next time you fly, ask your Travel Agent about Iberia. You could not make a more sound business decision.

## IBERIA

THE BEST CONNECTIONS IN THE WORLD  
MEAN NOTHING IF AN AIRLINE FORGETS  
THE HUMAN ONE.



5.1.2

*[The page contains extremely faint, illegible vertical columns of text.]*



by Hebe Dorsey  
*Eye-witness accounts of a  
shimmering era and its beautiful  
people—dazzling scandals—and crazy  
crazes—including the horseless  
carriage and flying machine!*

With lively commentary by the Trib's fashion and society editor, Hebe Dorsey, this book is one you can open anytime to any page and read with fascination and delight. A wonderful gift idea.

**Hardcover.**  
**224 pages.**  
**29 x 24.5 cm.**  
**(11½ x 9½ in.)**  
**147 illustrations.**

**Herald INTERNATIONAL Tribune**

Please send me \_\_\_\_\_ copies of  
**THE BELLE EPOQUE in THE PARIS HERALD**  
 at U.S. \$40.00 each, plus postage:  
 \$5.00 each in Europe; \$14.00 each outside Europe.

	22	1.8	1.8	2.1	2.1	2.1	2.1
dec	884	12%	11%	12%	14		
icrB	148	21%	21%	21%	+		
icrB	52	8%	8%	8%	+		
icrB	198	6%	6%	6%	+		
icrB	1427	7%	6%	7	+		
icrB	822	5%	4%	4%	+		
icrB	2093	12%	9%	11%	+		
icrB	629	16%	14%	14%	+		
icrB	2677	15	12%	14%	+		

City and Code \_\_\_\_\_

City and Code \_\_\_\_\_  
Country \_\_\_\_\_

Country \_\_\_\_\_

**Herald INTERNATIONAL Tribune**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387	2388	2389	2390	2391	2392	2393	2394	2395	2396	2397	2398	2399	2400	2401	2402	2403	2404	2405	2406
--	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------

(Continued on next page)



OTC Consolidated trading for week ended Friday

OTC Consolidated trading for week ended Friday

[illegible][illegible][illegible][illegible][illegible][illegible]

\_\_\_\_\_

"We believe the stock exchange community will be strong enough to establish such a self-regulatory

Mr. Stanzel also said he favored self-regulation, but with the Finance Ministry in a supervisory role. "If the outcome is not suffi-

It was too early to say what action the Finance Ministry would

take if the code of conduct, which is

\_\_\_\_\_

[illegible]

7-6	94	112%	5
6	96	103	5

[illegible]

Certain offerings of securities, financial services or interests in real estate published in this newspaper are not authorized in certain jurisdictions in which the International Herald Tribune is distributed, including the United States of America, and do not constitute offerings of securities, services or interests in those jurisdictions. The International Herald Tribune assumes

\_\_\_\_\_

Eurexbond Yields			
		Feb. 18	Feb. 11
U.S. 5 1/8% bond, 5 yrs & over		8.14	8.09
public bonds, 5 yrs & over		8.15	8.07
Industrial, 5 yrs & over		8.18	8.17
Indefinite, 5 to 7 yrs		8.21	8.21
Foreign bonds, 5 to 7 yrs		8.01	8.07
Foreign bonds, less than 5 yrs		8.12	8.23
BCU's 5 yrs & over		8.17	8.17
5 to 7 yrs		8.32	8.10
Can'd, 5 to 7 yrs		8.46	8.25
Aus, 5 to 7 yrs		12.93	12.93
N.Z., 5 yrs less than 1 yr		16.80	15.99
Yen, 5 yrs & over		5.41	5.39
5 to 7 yrs		5.12	5.14

Source: Luxembourg Stock Exchange

Weekly Sales				Feb. 20	
Contract Market		Cont'd	Eurexbond		
		5 Need	5 Need		
Shortcuts		792.18	1,345.68	2,355.88	1,448.98
FRNs		362.00	211.90	1,640.29	277.80
FRNs			355.80	88.00	226.50
SCP		678.18	1,268.80	3,632.10	4,425.28
Yen, 5 yrs & over		1,075.88	1,795.40	7,815.90	8,426.20

Secondary Market			
	Cont'd	Eurexbond	
	5 Need	5 Need	
Shortcuts	11,645.30	7,842.10	13,766.80
FRNs	3,802.00	2,111.90	1,640.29
FRNs	2,326.30	1,627.10	1,342.81
SCP	10,999.40	9,530.00	2,685.50
Yen, 5 yrs & over	17,655.88	13,844.10	23,923.30

Source: Eurexbond, Cont'd.

Libor Rates				Feb. 20
	1-month	3-month	6-month	
U.S. rate				4 1/8%
Deutsche mark	4 1/8%	4 1/8%	4 1/8%	4 1/8%
French franc	11 7/16%	9%	8%	8%
French franc	11 1/16%	11 1/16%	9%	9%
Yen	7 1/8%	7 1/8%	7 1/8%	7 1/8%
Yen	6 3/4%	6 3/4%	6 3/4%	6 3/4%

Source: Morgan Guaranty, Lloyds Bank, Reuters.

Treasury Bonds			
	Close	Ashd	Wk-sp
Mar 1980	99 1/2	99 1/2	99 1/2
31.10.80	99 1/2	99 1/2	99 1/2
30.8.80	99 1/2	100 1/2	100 1/2
29.6.80	99 1/2	100 1/2	100 1/2
28.4.80	99 1/2	100 1/2	100 1/2
27.2.80	99 1/2	100 1/2	100 1/2
26.12.79	99 1/2	100 1/2	100 1/2
25.10.79	99 1/2	100 1/2	100 1/2
24.8.79	99 1/2	100 1/2	100 1/2
23.6.79	99 1/2	100 1/2	100 1/2
22.4.79	99 1/2	100 1/2	100 1/2
21.2.79	99 1/2	100 1/2	100 1/2
20.12.78	99 1/2	100 1/2	100 1/2
19.10.78	99 1/2	100 1/2	100 1/2
18.8.78	99 1/2	100 1/2	100 1/2
17.6.78	99 1/2	100 1/2	100 1/2
16.4.78	99 1/2	100 1/2	100 1/2
15.2.78	99 1/2	100 1/2	100 1/2
14.12.77	99 1/2	100 1/2	100 1/2
13.10.77	99 1/2	100 1/2	100 1/2
12.8.77	99 1/2	100 1/2	100 1/2
11.6.77	99 1/2	100 1/2	100 1/2
10.4.77	99 1/2	100 1/2	100 1/2
9.2.77	99 1/2	100 1/2	100 1/2
8.12.76	99 1/2	100 1/2	100 1/2
7.10.76	99 1/2	100 1/2	100 1/2
6.8.76	99 1/2	100 1/2	100 1/2
5.6.76	99 1/2	100 1/2	100 1/2
4.4.76	99 1/2	100 1/2	100 1/2
3.2.76	99 1/2	100 1/2	100 1/2
2.12.75	99 1/2	100 1/2	100 1/2
1.10.75	99 1/2	100 1/2	100 1/2
30.8.75	99 1/2	100 1/2	100 1/2

\_\_\_\_\_

\_\_\_\_\_

NEW YORK (AP)—	Bradwyn	15.06	NL
The following quotations, furnished by the National Association of Securities Dealers, Inc., are the prices of which these securities could have been sold (Net Asset Value) or bought (ask) or sold (bid) as of Friday.	Bruce Jr.	12.14	NL
	Bull & Bear Co.		
	CoGrp	12.29	NL
	CoIntc	12.10	NL
	CoIntc	14.49	NL
	HiYld	12.83	NL
	TxFnd	16.65	NL
	USGov	15.17	NL
	CoIntm	9.16	NL
	CoIntTr	12.11	NL
	Convert Group:		
	Equity	23.07	NL
	Income	17.87	NL
	Index	25.86	NL
	TxFnd	16.72	NL

[illegible][illegible][illegible][illegible]

\_\_\_\_\_

[illegible][illegible][illegible]







## SPORTS

## France Rallies Past England, 19-15; Scotland Wins

Compiled by Our Staff From Dispatches  
LONDON — A try off a brilliant interception by Philippe Sella helped France rally for a 19-15 victory over England in a Five Nations Rugby tournament match here Saturday.

## FIVE NATIONS RUGBY

and straight game on two tries, a conversion, two dropped goals and a penalty to England's three penalties and a dropped goal.

In Edinburgh, meanwhile, Scotland won its opener against Ireland, 16-12; co-champions with the French last season, the Scots will play in Paris March 7.

Sella's 64th-minute solo try put France ahead by 16-12 and completed its recovery from a 12-3 half-time deficit. England was trying to create an opening from a loose scrum near midfield, but Sella intercepted a pass by Richard Hill; wings Mike Harrison and Rory Underwood raced back to help fullback Marcus Rose cover the break, but the swift Sella, feinting perfectly, wrong-footed the defenders and crossed the goal line.

Although it was not converted, that try settled the match; Philippe Berot and Rose exchanged penalty kicks to complete the scoring.

Sella had also been involved in France's first try, it stemmed from a scrum inside England's half, and scrum-half Pierre Berbizier, fly-half Franck Mesnel and center Sella handled the ball in a double scrum move that suddenly released flanker Eric Champ on the open side. Champ's explosive pace took him deep into English territory before he provided a scoring pass for winger Eric Bomeval. Berot converted to make the score 12-3.

England, starting with the wind, showed signs of instant recovery from a 17-0 trouncing by Ireland two weeks previously. The return from injury of Wade Dooley and Steve Rainbird, the giant second-row forwards, made a big difference

to the English pack, which exposed France's lack of discipline under pressure in the opening minutes. Rose connected on penalties in the first, fourth and 13th minutes.

The marauding English forwards prevented France from finding sustained rhythm, but Mesnel reduced the arrears with a 16th-minute dropped goal. That started a run of dropped goals, the second by English fly-half Rob Andrew and the third — two minutes into the second half — by French fullback Serge Blanco. That reduced the lead to 12-6 and was the beginning of the end for England.

Scotland defeated Ireland on two tries, two dropped goals and one conversion. The 16-12 victory could have been greater, but fullback Gavin Hastings missed six out of seven placekicks.

The winners' tries came from scrum-half Roy Laidlaw and wing Iwan Tukalo after fly-half John Rutherford had connected on two early dropped goals. Hastings, who in his first two Murrayfield appearances last season set national records of 18 and then 21 points, was successful only on the conversion of Tukalo's decisive try. Ireland's points came on captain Donal Lenihan's try, a penalty, a conversion and a dropped goal by center Michael Kiernan.

Rutherford's dropped goals made up for early misses by Hastings, and after Ireland came back from a shaky start with Lenihan's try and Kiernan's conversion and dropped goal to lead by 9-6, Laidlaw put the Scots back in front with first-half injury-time try.

Sustained pressure paid off with Tukalo's 68th-minute try, his first in a major international. The wing finished off a blind-side run and kick by Rutherford. Kiernan cashed in on a penalty three minutes into injury time.

Scotland (1-0) and Ireland (1-1) are tied for second in the Five Nations standings. Wales is 0-1 and England 0-2. (UPI, AFP)



Wade Dooley (white) had words with Frenchman Laurent Rodriguez during Saturday's match.

## IOC Working Against Time to Dispel Storm Clouds Over Seoul Olympics

By Thomas Nerter

International Herald Tribune

LAUSANNE, Switzerland —

From the plush new marble-and-glass offices of the International Olympic Committee, the view of Lake Geneva and the French Alps suggests anything but crisis.

Juan Antonio Samaranch, who as president of the committee rules a multinational, multi-million-dollar empire founded on the Summer and Winter Olympics, has just dedicated the headquarters and signed record-breaking television contracts for 1988. And last week invitations went out for the 1988 Winter Games; preparations in Calgary are moving ahead smoothly.

But with the 1988 Summer Games it's another story. Despite complex mediating efforts by the IOC, the storm clouds that have hovered over the Seoul Olympics for more than a year remain opaque. Eighteen months before the Games begin — and a scant eight months before formal invitations to participants must go out — concern is rife here that politics may again tarnish the Games' gold, silver and bronze medals.

Wielding the threat of another Soviet-bloc boycott, like the one at the Los Angeles Olympics in 1984, North Korea is still demanding a share of the Games awarded to Seoul in 1981, including a split of the opening and closing ceremonies and more events than South Korea and the IOC are willing to give.

And although the North has apparently dropped its demand for a 50-50 split of events, revenues and ceremonies in response to being offered part or all of four sports, it wants at least four more.

"Of course we are concerned," says Samaranch, who has been seeking a compromise that would keep the Games conflict-

free. "We are doing our best," he said last week, "proposing to North Korea the best conditions they can get to take part in the 24th Summer Olympic Games."

So far, the IOC's efforts to resolve the North-South dispute have been inconclusive. After three trilateral negotiating sessions here in the past year, South Korea and the IOC have offered the North 10 or 11 of the Games' 200-odd events — four in table tennis, four in archery, men's (and possibly women's) bicycle road races and one group of the soccer competition.

But at a meeting here this month, that proved to be not enough. On Feb. 12, at the end of a three-day session, the North Korean Olympic Committee's vice president, Kim Yu Sun, said the proposal was "too small," and that his country wanted more events, including wrestling, boxing, gymnastics and rhythmic gymnastics, plus more of the opening and closing ceremonies.

Samaranch is remaining firm. "No, no, no, no," he says. "Maybe we can give them part of the volleyball competition, but the opening and closing ceremonies will be in Seoul. Maybe we can offer some more events to the North Koreans, some small changes. But no more."

Although Samaranch describes the compromise proposal as "historical and generous," Kim is adamant on having more events. "We shall have them," he says.

But the South Koreans seem to have drawn the line. In a response to the North Korean demands, Kim Chong Ha, chairman of the South Korean Olympic Committee, has said the North must allow opening and closing ceremonies to be held in Seoul, must admit athletes, coaches, officials and journalists to Olympic events in

the North without restriction, and must renounce any share in television or Olympic emblem revenues. Failure to do so, he says, would mean the South would deny the North any events at all.

The Seoul government and Samaranch appear to feel that political, financial and athletic realities are on their side. Samaranch cites the financial success of the 1984 Los Angeles Games, the new leadership in the Soviet Union that appears more open and less isolationist and concern over the damage to Soviet-bloc athletes that another boycott would cause.

"The position of the Socialist countries is very different than it was a year ago, and if you follow what has been happening in Moscow, you should realize that can only help us," the IOC leader says.

But Samaranch and other IOC officials also acknowledge it is impossible to rule out a Soviet-bloc boycott, and thus are pursuing an intense mediation effort. Samaranch says he will discuss "program considerations" with South Korea in April — indicating that he may suggest giving the North at least one or two additional events.

He has called for a fourth negotiating session between the two Koreas and the IOC later this year, something he vowed he would not do when he proposed a compromise to the North last June.

Still, he remains optimistic that the dispute will be resolved. "I think the North Koreans have to realize the importance of not having many, but just a few of the events," he says. "But if the South Koreans are ready to give something more, we will also study that in a very serious way."

## SCOREBOARD

## Hockey

## National Hockey League Standings

Wales Conference	W	L	T	Pts	OT	GF	GA
Philadelphia	20	18	7	79	242	177	
N.Y. Islanders	20	25	8	68	199	179	
N.Y. Rangers	20	26	8	58	224	198	
Washington	20	28	8	58	197	199	
Pittsburgh	21	29	10	52	215	215	
New Jersey	20	30	8	51	204	222	

## Atlantic Division

Hartford	21	23	8	68	204	199
Montreal	20	26	8	64	208	194
Boston	20	26	8	62	201	201
Quebec	20	28	8	54	197	199
Toronto	21	28	8	62	218	

**CAMPBELL CONFERENCE**

Aston  
Chester

## Campbell Conference

Winnipeg	20	27	7	57	222	217	Liverpool
Chicago	23	29	8	54	221	241	wich 4
St. Louis	22	27	10	54	199	221	don 39
Toronto	23	31	6	52	207	224	United
Seaside Division							day 35
Edmonton	38	14	5	81	279	202	

## Neville Division

Los Angeles	34	28	7	55	228	229	
Vancouver	18	35	8	44	209	243	

**Friday's Results**

Buffalo				1	4	1-6	
N.Y. Rangers				2	8	1-6	
Houston	3	(M)	Smith	3	(T)	Gilles	(7)

## Friday's Results

Quebec	2	5	1-5
Detroit	4	1	1-5
Yarmouk 2 (22), Ashton (21), Voth (12),			

## Saturday's Results

Edmonton 8-12-85: Detroit (on MacLean) 4-11-84-86.	Brace
Seattle 8 8 3-2	Emuel
Winnipeg 1 3 3-4	AC Mil
MacLean (27): Howerchuk (37), Smith 2	Roma
(17), Boschman (12): Courtnall (31), Thelven	Sarnia
	Toronto

## Sunday's Results

Calgary	2	1	0	4	1	1	Roma,
Edmonton	2	1	0	4	1	1	Some
Chicago	2	1	0	4	1	1	find 16
Edmonton	2	1	0	4	1	1	to 13:
Chicago	2	1	0	4	1	1	Affirm

## Monday's Results

Duchess (12), Gartner 4 (29), Ridley (24); Butcher (4), Tambellini (15), Sondik (12). Shots on goal: Washington (on Coors) 7-10- 11-28; Vancouver (on Pesters) 5-14-12-31.	Esposito Murphy Glen Zoroso Bella
---	---

## Tuesday's Results

Trakke 18-11-8-29; Minnesota (on Renford)	
1-20-15-45	
Philadelphia	211-4
Los Angeles	212-2
Edlund 2 (13), Propp (TV), Zenzel (29); Rob-	
inson (28), King (28), Ketchum (28); St. Louis	

## Wednesday's Results

Quebec	0030-3	KAN
St. Louis	0031-4	Charlton
Lafranciere (12), Oprodnick (17), Giths (13);		Hon
Junior 3 (30), Postelwink (19). Shots on goal:		season
Quebec (on Worsley) 7-11-14-32; St. Louis		MIL
(on Gosselin) 10-13-18-43.		er: T

## Thursday's Results

Presley (22), Preston (5), Stapleton (2), Goryk (12), Savard (28), Fraser (22); Perron (29), Anderson (21), Turgeon (10). Shots on goal: Chicago (at Luf) 9-4-7-30; Hartford (Ion Savue) 15-12-12-39.	NEW and Po outfield Armist Inact.
New Jersey 1970 Toronto	TEX.
	331-6 57-5

## Friday's Results

Winnipeg 2 (19), Bodder (10), Duskas (3), Kufas (5). Shots on goal; New Jersey (on Muehle) 8-3-25; Pittsburgh (on Billington) 9-11-71.

## Saturday's Results

W	L	T	Pts	OT	GF	GA
Calgary	2	1	0	4	1	1
Edmonton	2	1	0	4	1	1
Chicago	2	1	0	4	1	1
Edmonton	2	1	0	4	1	1
Chicago	2	1	0	4	1	1

## Sunday's Results

Yannick Neuh, France, def. Thierry Tu-	
zane, France, 4-2, 3-4, 4-4.	
Stefan Edberg, Sweden, def. Mikael Pers-	
son, Sweden, 4-4, 4-4, 6-2.	
Semifinals	
Becker def. Neuh, 4-4, 4-2.	

## Monday's Results

(All Road Races, Starting) Quarterfinals	SUFF Rochester Colled Bryden MINN
Helmut Sukawa, Czechoslovakia, det. Bot- tome Zuzos, Monaco, (7), 3-6, 6-3, 7-6 (7-3).	
Stefi Graf, West Germany, det. Claudia Kohlenstein, West Germany, 3-6, 7-5, 6-4.	

## Tuesday's Results

Gabriela Sobatini, Argentina, (6), def. Kate Lemoort, U.S., 4-2, 4-1.	wing, or more o called v son, can from B
Semifinals	
Sukovo def. Sobatini, (6), 4-4, 4-3, 4-1.	
Gratias Shriver, 4-4, 0-2 (rain).	

## Wednesday's Results

W	L	T	Pts	OT	GF	GA
Calgary	2	1	0	4	1	1
Edmonton	2	1	0	4	1	1
Chicago	2	1	0	4	1	1
Edmonton	2	1	0	4	1	1
Chicago	2	1	0	4	1	1

## European Soccer

## English First Division

W	L	T	Pts	OT	GF	GA
Manchester City	1	1	1	4	1	1
Manchester United	1	1	1	4	1	1
Leeds	1	1	1	4	1	1
Sheff. Wed.	1	1	1	4	1	1
Sheff. Utd.	1	1	1	4	1	1

## Second Division

Pontaine (24), Harnes (4); Smith Ludlow (17), Glasgow (16). South Central (on Huddy) 4-4-13-22; N Hayward, Royl 11-13-12- 24.
--

## Third Division

ENGLISH FIRST DIVISION  
 2, Liverpool 1  
 1, Manchester United 1  
 0, Norwich 2

## Fourth Division

52; Nottingham Forest 43; Luton 42; Tottenham 44; Coventry 40; Wimbledon 39; Ipswich 38; West Ham 38; Watford, Middlesbrough 37; Queens Park 36; Sheffield Wednesday 35; Chelsea, Oxford 33; Manchester City 32; Southampton 28; Leicester 27; Charlton 26; Millwall 25; Reading 24; Nottm. Forest 23; Barnsley 22; Blackpool 21; Bury 20; Luton 19; Walsley 18; Torquay 17; Exeter 16; Colchester 15; Southend 14; Grimsby 13; Gillingham 12; Peterborough 11; Shrewsbury 10; Wrexham 9; Hartlepool 8; York 7; Doncaster 6; Nottm. Forest 5; Lincoln 4; Mansfield 3; Walsley 2; Wokingham 1;

## Fifth Division

W	L	T	Pts	OT	GF	GA	
Sheff. Wed.	1	1	1	4	1	1	
Sheff. Utd.	1	1	1	4	1	1	
Sheff. Wed.	1	1	1	4	1	1	
Sheff. Utd.	1	1	1	4	1	1	
Sheff. Wed.	1	1	1	4	1	1	

## Sixth Division

Stuttgart 21; Borussia Dortmund 19; Werder Bremen 18; Bayer Uerdingen 19; Cologne 18; Borussia Mönchengladbach 18; Nürnberg, Eintracht Frankfurt 17; Hoffenheim 16; VfL Wolfsburg 15; Mainz 05 14; VfB Stuttgart 13; FC Bayern München 12; VfL Bochum 11; VfL Köln 10; VfL Wolfsburg 9; Borussia Dortmund 8; VfL Wolfsburg 7; VfL Wolfsburg 6; VfL Wolfsburg 5; VfL Wolfsburg 4; VfL Wolfsburg 3; VfL Wolfsburg 2; VfL Wolfsburg 1.
---



## A Notational Doozie

FINANCE  
Bank stocks fell on W  
... as a result of Brazil's em  
... of interest payments on  
... bank debt Page 1